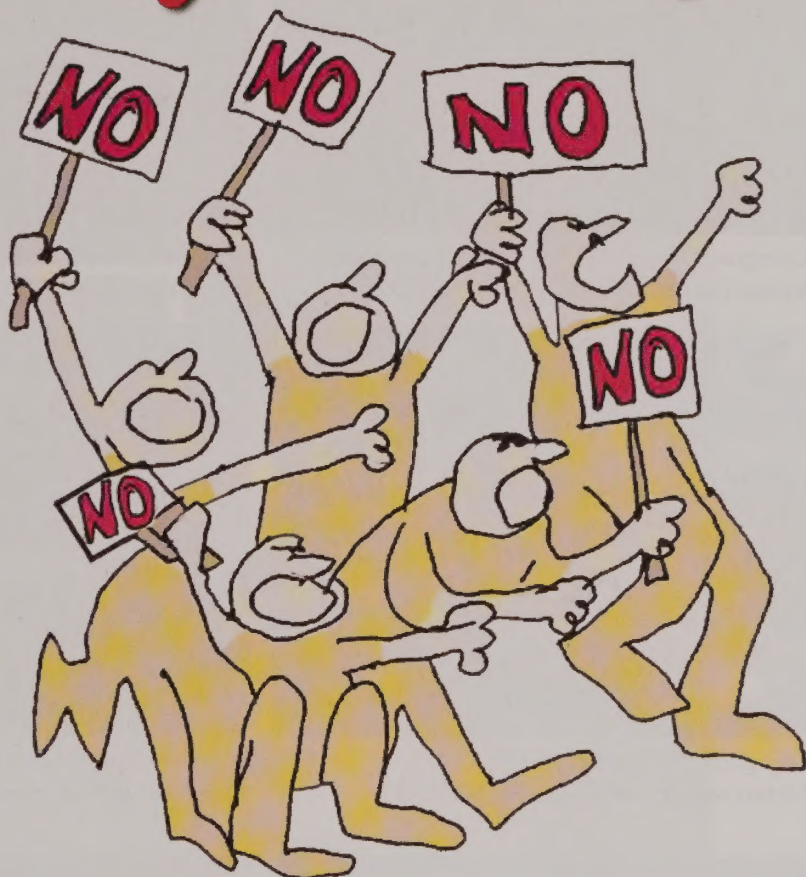




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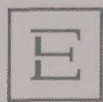
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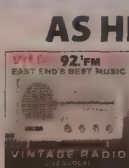
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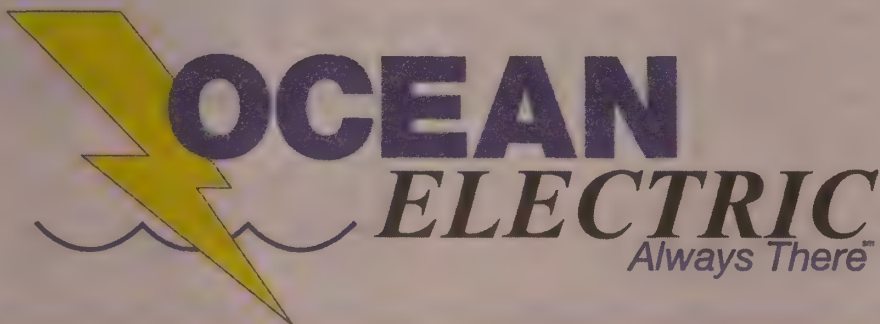
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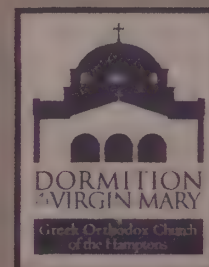
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Moderated by
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As a nationally renowned cosmetic plastic surgeon, Stephen T. Greenberg, M.D., F.A.C.S. is continually expanding the aesthetic arena by combining the use of cutting edge techniques with the latest technology. An Ivy-League trained double board certified plastic surgeon, Dr. Stephen T. Greenberg takes great pride in restoring patient confidence by actively working with each patient to set realistic expectations and create a custom surgical package in order to provide the most natural outcomes possible. "As a cosmetic plastic surgeon, I work both on the inside and the outside of a patient's skin every day. I understand patients' needs and the best method for achieving superior results."

Over the years I have enjoyed treating thousands of women and men with a personal and individualized approach. I am part surgeon and part artist, and I appreciate the opportunity to play an important role in the lives of my patients." Offering everything from injectables and fillers to laser treatments to breast augmentation, liposuction, facelifts and nose jobs, Dr. Greenberg's offices are perfect locations to accomplish a lunchtime mini lift or a more extensive, life-altering transformation to the face or body. With his vast expertise and unique methods, Dr. Greenberg performs procedures such as his Rapid Recovery Breast Augmentation to have you enjoying your new look within a couple of days. Dr. Greenberg's perfected Rapid Recovery Breast Augmentation System utilizes sophisticated mini-incision techniques to provide patients with a true 24 hour experience. Using 3-D computer imaging, Stephen T. Greenberg, M.D., F.A.C.S. helps each patient select the appropriate implant size for their unique physique. Patients experience minimal pain, swelling, and bruising, coupled with a notably decreased recovery time. Dr. Greenberg is proud to offer this ultra-modern approach to breast augmentation surgery at his state-of-the-art Manhattan and Woodbury surgical centers which have both met the stringent criteria for AAAASF accreditation. Dr. Greenberg was recently honored with the Compassionate Care Award and is continually voted one of the best plastic surgeons in New York. Dr. Greenberg takes great pride in his doctor-patient relationships and sees this connection as key to providing the best patient experience. "After 27 years in practice, I still receive great satisfaction from helping my patients reach their aesthetic goals. Once they are happy with how they look, their entire demeanor changes. It is amazing how important these improvements can be to a patient's state of mind."

Dr. Greenberg is currently writing his second book, out Spring 2021, as a follow up to *A Little Nip, A Little Tuck*. His radio show *Nip Tuck Saturdays with Dr. Stephen T. Greenberg* garners thousands of listeners on Saturdays from noon to 1:00pm on 77WABC (wabcradio.com). He also hosts *Nip Tuck Saturday Nights* on 98.3 KJOY FM and has his *Nip Tuck Tips* on Party 105.3 FM. Dr. Greenberg just released his newest product; *Plastic Surgeon's Ultimate Scar Gel™*, with a patented, revolutionary time released technology clinically proven to reduce the appearance and discoloration of old and new scars as well as stretch marks. His scar gel, along with his anti-aging trio, *Cosmetic Surgeon in a Jar™* have all been formulated in Los Angeles with his long term private chemist and are available through his website. His Woodbury location was one of seven featured Celebrity Cosmetic Doctors Office's in Architectural Digest. Dr. Greenberg created the celeb endorsed environment to maximize his patient's comfort and give each patient an exceptional luxury experience. Dr. Greenberg is frequently called upon by various media outlets for his plastic surgery expertise. He has recently been featured on Good Day New York, WABC, The New York Post and has appeared on CBS, Fox News, NBC and News12 Long Island. He has also appeared in national magazines such as *Harper's Bazar*, *Cosmopolitan*, *More*, *Elle*, as well as in *The New York Times* and *Newsday*. In light of his busy schedule, Dr. Greenberg

is committed to sharing the cosmetic procedures that have his patients looking hot especially as the weather cools.

BREAST AUGMENTATION

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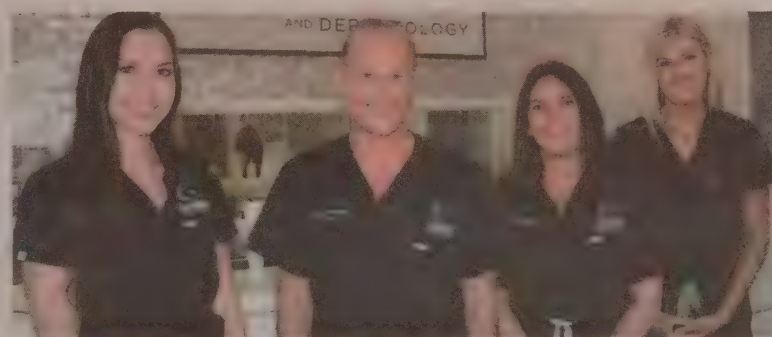
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This week's top stories from the East End

Don't Miss the Dan Rattiner Podcast: "Who's Here in the Hamptons"

Episode 3: Dan speaks with Alan Furst, "an heir to the tradition of Eric Ambler and Graham Greene"

Alan Furst, who lives today in a Victorian house in Sag Harbor, is America's premiere historical spy novelist. He's written more than a dozen of his stories, almost always about the common folk of Europe who have to somehow deal with the Second World War against the Nazis every day. He is probably most famous for the Polish Officer, but other novels have won awards, too.

Furst was born in New York City, attended Horace Mann School, received a B.A. from Oberlin College and an M.A. from Penn State. He soon was writing articles for The New York Times, Esquire, Architectural Digest and the International Herald Tribune. Furst spends most every morning writing for a few hours, then spends the rest of the day enjoying the Hamptons and Sag Harbor. He took some of his time off to explain himself in our podcast.



Find the podcast at
DansPapers.com.

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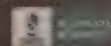
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OCTOBER 29–NOVEMBER 4, 2020

OUT & ABOUT ON THE EAST END

WHAT TO DO. WHERE TO GO. WHERE TO PLAY.



HALLOWEEN PARTIES, PUMPKIN CARVING CONTESTS & MORE AWAIT YOU THIS WEEKEND

HALLOWEEN PUMPKIN CONTEST FRIDAY, OCTOBER 30.

The East Hampton Historical Society is hosting its inaugural pumpkin carving contest! Entries must be dropped off at Mulford Farm, 10 a.m.–1 p.m. The viewing time is 6–7 p.m. at which point winners for Scariest Pumpkin and Most Creative Pumpkin will be announced. 10 James Lane, East Hampton. 631-324-6850 ext.4, easthamptonhistory.org

DISCUSSING FAIRFIELD PORTER & JOHN ASHBERRY

FRIDAY, OCTOBER 30, 5 P.M.
Join Parrish Art Museum Curator Alicia G. Longwell, Ph.D. in an illustrated livestream talk related to the exhibition *Housebound: Fairfield Porter and His Circle of Poets and Painters*, with Karin Roffman, author of a biography of poet John Ashbery who was a close friend of Porter's and frequent guest at the artist's Southampton home. 279 Montauk Highway, Water Mill. 631-283-2118, parrishart.org

FREAKY FRIDAY FEATURES

FRIDAY, OCTOBER 30, 6 & 8 P.M.
Southampton Arts Center hosts a spooky Halloween-themed double feature—*The Nightmare Before Christmas* at 6 p.m. and the original *Pet Sematary* at 8 p.m. While adults can certainly enjoy both of these films, the latter is a rated R horror film, aka not for the

little ones. Tickets to each outdoor screening are \$10. 25 Jobs Lane, Southampton. 631-283-0967, southamptonartscenter.org

OHS PUMPKIN SPECTACULAR SATURDAY, OCTOBER 31.

Drop off your creatively carved pumpkins at the Old Point Schoolhouse by noon on Halloween, then come back at 6 p.m. when the all the spectacular jack-o'-lanterns are lit up. Halloween goodies will be passed out to all the kids until 8 p.m., so costumes are encouraged. 1555 Village Lane, Orient. oysterpondshistoricalsociety.org

HALLOWEEN YOGA IN THE VINES SATURDAY, OCTOBER 31, 10 A.M.

Join Erica Velasquez at Wölffer

Estate Vineyard for a yoga class in the vines. Halloween costumes are highly encouraged. Online registration is \$30. 139 Sagg Road, Sagaponack. 631-537-5106, wolffer.com

HOWL-O-WEEN DOG PARADE SATURDAY, OCTOBER 31, 2 P.M.

Greenport Harbor Brewing Co. hosts the Howl-O-Ween Dog Costume Parade, where dressed-up pups compete for awards including cutest costume, scariest costume, most original costume, best homemade costume and best combo costume with their human. Registration is \$10 per dog, with a percentage benefitting the North Fork Animal Welfare League. The event also features raffles, games and adorable puppies for cuddling. 42155 Main Road, Peconic. 631-477-1100, greenportharborbrewing.com

HALLOWEEN AT CALISSA

SATURDAY,
OCTOBER 31, 5–11:30 P.M.
Don't miss Calissa's haunting Halloween costume party full of spooky food and drink specials and a live DJ from 5–11:30 p.m. Everyone wearing a costume will receive an after-dinner shot on the house. Reservations are required. 1020 Montauk Highway,

Water Mill. 631-500-9292, calissahampton.com

HALLOWEEN SOCIAL CLUB

SATURDAY, OCTOBER 31, 5 P.M.–2 A.M.
Southampton Social Club's epic Halloween party features the hypnotic tracks of elite spin-master DJ Martial, dinner, cocktails, bottle service, private cabanas and garden dining. Reservations are required. 256 Elm Street, Southampton. 631-287-1400, southamptonsocialclub.com

SPIRIT'S PROMISE ANNIVERSARY OCTOBER 29–NOVEMBER 1.

Spirit's Promise Equine Rescue is hosting a 10-year anniversary, offering varied in-person and virtual experience for adults and children. Festivities include a virtual reunion with founder Marisa Striano on Thursday, guided anniversary tours on Friday and four drive-thru farm tours throughout the weekend. Registration is required. 2746 Sound Avenue, Riverhead. 631-875-0433, spiritspromiserescue.org

SWEPT AWAY

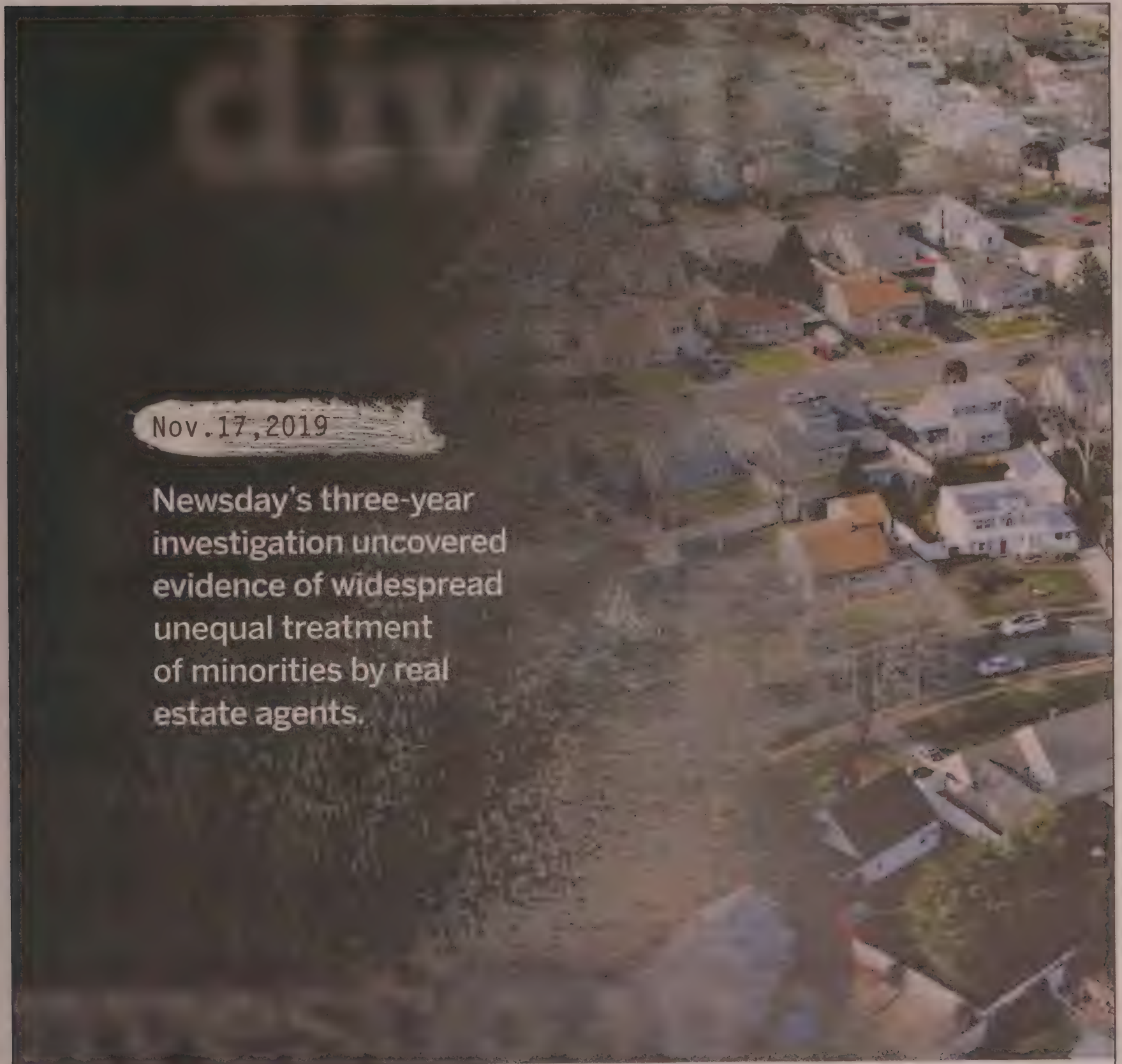
OCTOBER 30–NOVEMBER 1.
With sound and movement, Allison Halter will transform dieFirma East, bewitching the audience under the light of the full moon with new rituals using a collection of her handmade broom sculptures. Free timed reservations are required to maintain social distancing. 1 Charlies Lane, Shelter Island. diefirmamany.com.

THE MILK PAIL U-PICK

NOW THROUGH SATURDAY,
OCTOBER 31.
The Milk Pail boasts an impressive assortment of pumpkins to choose from, plus an expansive orchard full of apples ready to be picked. Apples are sold by the bag, and pumpkins are individually priced. 50 Horsemill Lane, Water Mill. 631-537-2565, milk-pail.com



CELEBRATE THE 10-YEAR ANNIVERSARY OF SPIRIT'S PROMISE WITH TOURS OF THE FARM



Nov. 17, 2019

Newsday's three-year investigation uncovered evidence of widespread unequal treatment of minorities by real estate agents.

If we didn't cover this ... who would?

[newsday.com/journalism](https://www.newsday.com/journalism)

Newsday

OUT & ABOUT ON THE EAST END

WHAT TO DO. WHERE TO GO. WHERE TO PLAY.



COURTESY DARKSIDE HAUNTED HOUSE

DO YOU DARE FACE YOUR FEARS AT THE REDESIGNED DARKSIDE HAUNTED HOUSE?

WIZARD OF OZ MAZE

NOW THROUGH SATURDAY,
OCTOBER 31.

Dorothy and Toto need your help finding their way home through Harbes Family Farm's Wizard of Oz Maze. Along the way, you're likely to meet the Tin Woodsman, the Cowardly Lion and the Scarecrow. Tickets are \$4.95. 715 Sound Avenue, Mattituck. 631-482-7641, harbesfamilyfarm.com

DARKSIDE HAUNTED HOUSE

NOW THROUGH SATURDAY,
OCTOBER 31.

This is one of Long Island's most well-known haunted attractions, with The Village spooking people outside and The House frightening guests inside since 1998. This year fog, curtains and other pathway obstructions have been removed and staff will be wearing face masks, but the scares will continue as normal. Tickets are \$35. 5184 Route 25A, Calverton. 631-369-7227, darksideproductions.com

GATEWAY'S HAUNTED PLAYHOUSE

NOW THROUGH SATURDAY,
OCTOBER 31.

Gateway's Haunted Playhouse presents Brigand's Run, an all-new outdoor walk-through experience. Legend says this path is haunted by undead pirates from ages past, so bring a friend because you won't want to walk this path alone. Tickets are \$20. gatewayshauntedplayhouse.com

ART FORAY AT LONGHOUSE

NOW THROUGH SATURDAY,

OCTOBER 31, 4 P.M.

Search the LongHouse Reserve for hidden art installations. If found, take a picture of it and take the artist's name and #longhouseartforay on Instagram, Facebook or email to be entered for a chance to win the piece you have found. 133 Hands Creek Road, East Hampton. longhouse.org

HAUNT OF HITHER HILLS

NOW THROUGH SUNDAY,
NOVEMBER 1.

The Haunt of Hither Hills has arrived at Gurney's Montauk Resort & Seawater Spa with vibrant décor in the Regent Cocktail Cub and Top Deck, eerie cocktails and snippets of history that tell the chilling tale of Alfred and Beatrice Ainsworth, who checked in over a hundred years ago but never checked out. Experience the Ainsworth's never-ending vacation by the sea. 290 Old Montauk Highway, Montauk. 631-668-2345, gurneysresorts.com/montauk

CEMETERY SCAVENGER HUNT

NOW THROUGH SUNDAY,
NOVEMBER 1.

Visit the graveyard behind St. Mary's Church in search of the answers needed to complete the Shelter Island Historical Society's spooky scavenger hunt. Visit the historical society's website for hunt details, rules and safety precautions. 26 St. Mary's Road, Shelter Island. shelterislandhistorical.org

LIFE GOES ON EXHIBITION

NOW THROUGH MONDAY,
NOVEMBER 2.

Vietnam veteran John Melillo's journey is reflected through this powerful oil painting series, also featuring exclusive, never-before-seen "Original Photos" he took in Vietnam. 25 Pond Lane, Southampton. 631-287-4377, scc-arts.org

EARLY IN-PERSON VOTING

NOW THROUGH SUNDAY,
NOVEMBER 1.

Beat the inevitable rush of people voting on Election Day, November 3, by stopping by one of the early voting centers located on the East End—East Hampton's Windmill Village, Stony Brook University Southampton Campus, Riverhead Senior Center and Southold Senior Center. suffolkcountyny.gov/departments/boe

HAUNTED HALLWAY EXHIBIT

NOW THROUGH NOVEMBER 7.

With curious artifacts ranging from coffins, Victorian-era murder weapons and wreaths of human hair, the Suffolk County Historical Society Museum's Collection of Creepy Curiosities has no shortage of eccentric objects that stir the darker imagination. 300 West Main Street, Riverhead. 631-727-2881, suffolkcountyhistoricalsociety.org

SUBTEXT EXHIBITION

NOW THROUGH NOVEMBER 8.

MM Fine Art presents *Subtext*, a new exhibition exploring a wide diversity of text-based art.

The show features artists Irina Alimanestianu, Willem De Kooning, Perle Fine, Jim Gemake, Pat Hobaugh, Edward Holland, Anna Jurinich, Justin Lyons, David Porter, Dan Rizzie and William Quigley. 4 North Main Street, Southampton. mmfineart.com

MONTAUK CHOWDER CONTEST

NOW THROUGH NOVEMBER 15.

Purchase a chowder mug and enjoy one free cup of chowder redeemable at participating restaurants. montaukchamber.com/2020chowdercontest

FOUR ROOMS 3 EXHIBITION

NOW THROUGH NOVEMBER 22.

VSOP Projects presents their third annual *FOUR ROOMS* exhibition, featuring four concurrent one-room solo presentations by Maggie Avolio, Chiaozza, Lisa Levy and an exhibition of small sculptures organized by Justin Horne. 311 Front Street, Greenport. 631-603-7736, usopprojects.com

RBG VIRTUAL CINEMA

NOW THROUGH NOVEMBER 25.

In tribute to Supreme Court Justice Ruth Bader Ginsburg's life and unparalleled legacy upholding justice, Magnolia Pictures is offering the documentary *RBG* for the Westhampton Beach Performing Arts Center's virtual cinema program. For a limited time, your purchase supports WHBPAC and the ACLU Foundation in support of their Women's Rights Project. whbpac.org

CLOUD GARDEN EXHIBITION

NOW THROUGH NOVEMBER 30.

Cloud Garden is a site-specific outdoor installation and community project by artist Monica Banks. Installed in the trees of Guild Hall's Furman Garden, tangles of wire, balled-up deer fencing, feathers, pop tops from seltzer cans, unidentifiable pieces of hardware and other artifacts from the artist's everyday life hang as mobiles, creating dangling objects that shimmer in the air like the stories we tell about ourselves. 158 Main Street, East Hampton. 631-324-0806, guildhall.org



"DON'T TELL ME WHAT TO DO" BY PAT HOBAUGH

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② Set up a consultation for B-Quest. This is a Charity-Owned Life Insurance program that allows you to make cash gifts on a new life insurance policy, owned by a charity like RISE Life Services. This will ensure the future of our organization.

③ Make a one-time donation to a specific program or need, such as the Main Street Market food pantry, Northville Sensory Gardens or one of our residences, you can detail where your donation goes in the notes on your donation page.



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INA GARTEN

We've all gotten a sneak peek of **Ina Garten's** marvelous Hamptons home by photos she's been sharing on her social media. Now, the Food Network star is sharing her secrets on how she entertains her guests at her home—which is something we would all love an invite to! On her blog, *Barefoot Contessa*, Garten wrote about "Entertaining Outdoors." "First, for safety, I only entertain people from one 'household' at a time so I put chairs at both ends of a 6-foot dining table or both sides of a 5-foot square coffee table to ensure social distancing," she shared. "Second, although we're sitting far apart, I want it to feel cozy, so I fill the tables with flowers and candles. Third, I set up outdoor heaters or build a nice fire, plus cushions and blankets for each person so we're nice and warm under the stars." New episodes for *Barefoot Contessa: Cook Like a Pro* air Sundays on Food Network. —Diana Cooper

Christie Brinkley and her kids **Sailor Brinkley-Cook** and **Jack Brinkley-Cook** attended a private advanced screening of HBO's new limited series thriller *The Undoing*



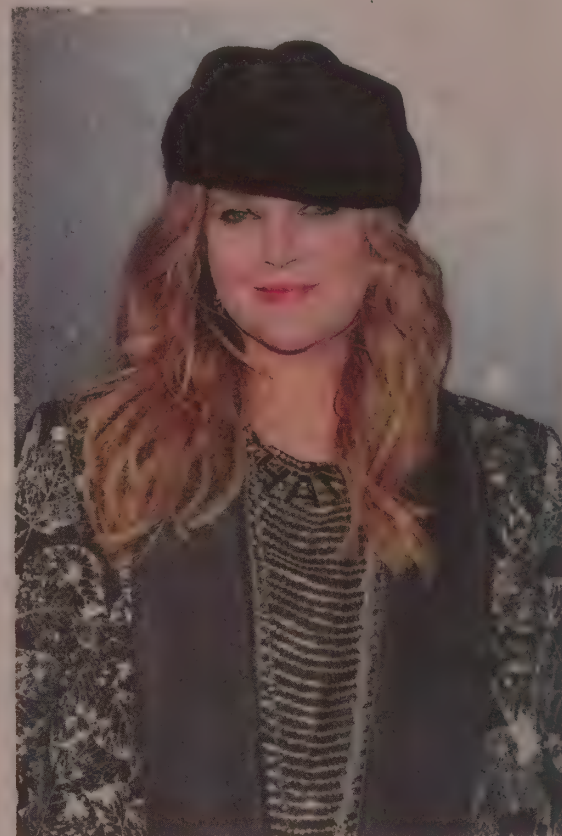
CHRISTIE BRINKLEY

on Saturday, October 17. The drive-in event hosted by The Cinema Society took place at **Jill Rappaport's** Last Buck Ranch in Water Mill. Guests were able to order food from their vehicles from a menu that included homemade popcorn, cacio e pepe mac and cheese, chicken pot pie, individual pizzas, sliders, apple crumble, and black and white cookies. Drinks that were served included Crafters Union wine cans, Montauk Beer, on the rocks margaritas and old fashioned. *The Undoing* stars **Nicole Kidman** and **Hugh Grant** and airs Sundays on HBO. —Dina Cooper

Well, this is awkward. East Hampton's **Drew Barrymore** got emotional on her talk show when psychic **Anna Raimondi** supposedly contacted the spirit of Barrymore's relative **David Kopelman**—who is still very much alive and living in Boston! Barrymore's ex-husband, Will Kopelman, told Page Six, "Drew and I have a close and highly amicable co-parenting relationship; I have and always will continue to cheer her on from the sidelines. That being said, the segment was a solid laugh considering my uncle Judge David Kopelman is still very much alive."

Real Housewives of New York star **Barbara Kavovit** and *Real Housewives of Orange County* star **Braunwyn Windham-Burke** spent time in the Hamptons. Page Six reports that Windham-Burke arrived out east via Blade helicopter. In other *Real Housewives* news, Water Mill's **Bethenny Frankel** recently teased a potential return to the franchise while visiting *The Ellen DeGeneres Show*.

Amagansett's **Scarlett Johansson** has signed



DREW BARRYMORE

on to star in the new film *Bride*, described as a new take on the *Bride of Frankenstein*. According to producing partners Apple and A24, "A woman created to be an ideal wife—the singular obsession of a brilliant entrepreneur—rejects her creator, and is forced to flee her confined existence, confronting a world that sees her as a monster. It is on the run that she finds her true identity, her surprising power, and the strength to remake herself as her own creation." **Sebastián Lelio** directs.

Read more *South O'* at [DansPapers.com](https://danspapers.com).



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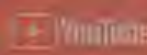
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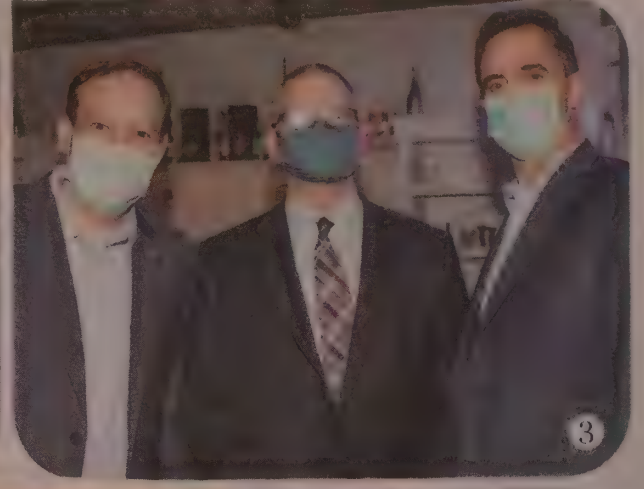
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Photographs by
Barbara Lassen

Cocktails & Cigars

Politicians love a smoke filled room. This one was outdoors. **John Catsimatidis** hosted "Cocktails and Cigars" at Naia in the Capri Friday night. The COVID-friendly crowd was there to fete newly elected Suffolk County Conservative Committee Chairman **Michael Torres**. **Catsimatidis** said "we're fighting for the soul of America, the way we all grew up." Congressman **Lee Zeldin** praised the crowd and their host. "You can count on the Catsimatidis family to stand up in the biggest ways," **Zeldin** said, adding "They do a lot for a lot of causes and a lot of people." A cigar roller kept puff daddies happy while a Sinatra crooner entertained. Naia host **Michael Pitsinos** likes "parties of all kinds as long as they're enjoying themselves responsibly." Others with the 'right' stuff in the room included Supervisor **Jay Schneiderman** and PR guru **Todd Shapiro** who acted as emcee. Politics aside, **Catsimatidis** also told the crowd he was bringing new entertainment out east. Saying his WLIR radio station is expanding, he told an appreciative crowd "I'm bringing Cousin Brucie, Joe Piscopo and Tony Orlando to the Hamptons." He's not blowing smoke, he means it. *By Bill McCuddy*



1. Southampton Town Clerk **Sundy Schermeyer**, Congressman **Lee Zeldin**
2. **Kim Quarty**, Town of Riverhead Supervisor **Yvette Aquiar**
3. Congressman **Lee Zeldin**, **Michael**

Kruzynski, **Peter McGreevy**
4. **John and Margo Catsimatidis**
5. SC Conservative Committee Chairman **Mike Torres**
6. **Todd and Liz Shapiro**

North Fork TV Festival

The North Fork TV Festival celebrates the future of independent scripted television, gathering buyers and sellers in a global marketplace and provides a platform for emerging creators. This year looked a little different but due to the creative team behind the festival, guests enjoyed an outdoor drive-in concept in order to remain socially distanced and safe. Actor **Jeremy Sisto** received The Canopy Award presented by News12's **Elisa DiStefano**.



1. **Joe Coleman** and **Justin Schwartz** of **Mattitaco**
2. Canopy Award Recipient **Jeremy Sisto**
3. **Daniel Reiser**, **Thomas Leung**, **Jackie Matling**, **Elias Plagianos**, **Brett Dameron**
4. NFTV Co-founder **Jonathan Shafter**, NFTV Founder **Noah**

Doyle, **Jackie Matling**
5. North Fork TV Festival Co-Chair, **Haleigh Raff**, **Katherine Oliver** of **Bloomberg Associates**
6. **Tiffany Doubin**, **Doron Weber** of Vice-President and Program Director of **Alfred P. Sloan Foundation**

Bridgehampton Child Care & Recreation Center

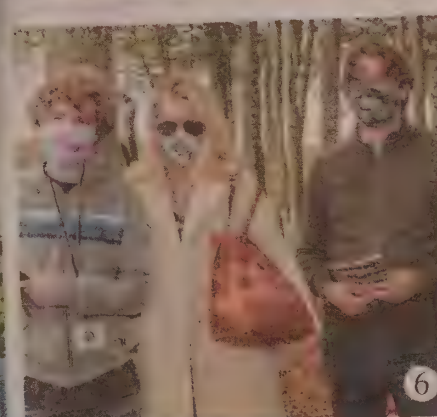
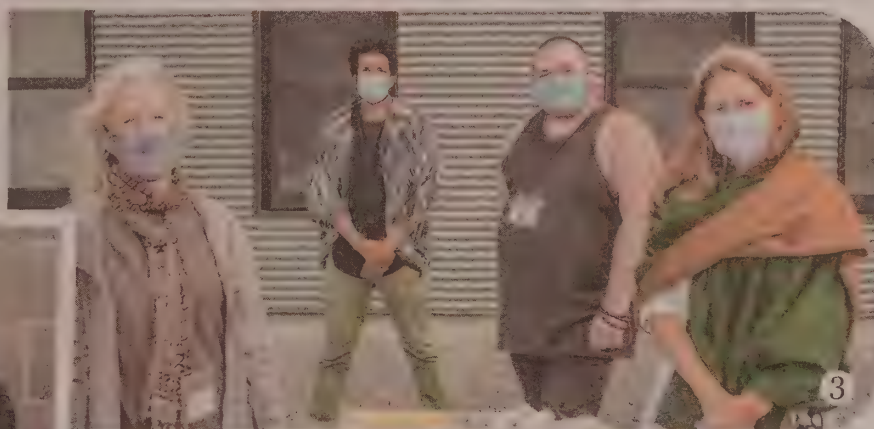
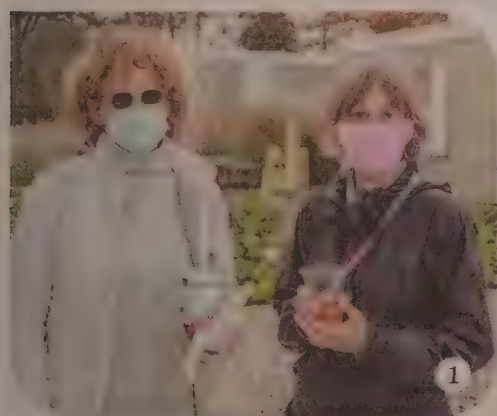
Saturday, October 24th was a historic day for The Center. The invitation only ceremony included speakers Lt Governor **Kathy Hochul**, Assemblyman **Fred Thiele**, County Youth Bureau representative **Olga Elsehany**, Legislator **Bridget Fleming**, Town Supervisor **Jay Schneiderman**, Southampton Mayor **Jesse Warren** and board members. Vice President of the Board **Dan Rattiner** began the ceremony with a brief history and the need for the new space. With the help of RLW4 Builders of Southampton, Executive Director **Bonnie Michelle Cannon** concluded the ceremony by hopping into the bulldozer to start the demolition process. The anticipated new space will serve more youth and teens, house a computer lab, library and offer community education space.



1. BHCCRC Paul Jeffers Jr., Chairman, Vice President Dan Rattiner, Executive Director **Bonnie Michelle Cannon**, LT Governor **Kathy Hochul**, Assemblyman **Fred Thiele**, Legislator **Bridget Fleming**, Town Supervisor **Jay Schneiderman** and Assemblyman **Fred Thiele**
2. Town Supervisor **Jay Schneiderman** and Assemblyman **Fred Thiele**
3. **Sivia Noel Loria**, **Beverly Granger**
4. **Rev. Dr. Travis Wilkins**, Center Alum
5. **Myron Holtz**, **Barbara Fair**
6. **Rod Pierson**, Excavation Coordinator, Executive Director **Bonnie Michelle Cannon**, **Paul Jeffers Jr.**, Chairman of Board, **Roy Wines**, General Contractor

The Watermill Center Community Day

The Watermill Center celebrated their reopening during autumn Community Day on October 24th. Guests explored the ten-acre property while searching for over 25 collection items curated amongst the garden as part of their "Watermill Art Quest". Light refreshments were provided by Hampton Coffee and Milk Pail Farm with live music by Native American flutist, **Eric LaPointe** of the Rosebud Sioux Tribe.



1. **Carol Steinberg**, **Jane Hastay**
2. **Eric La Pointe** of the Rosebud Sioux Tribe
3. **Elka Rifkin**, Director, **Tahir Karamli**, Artist in Residence, **Brian O'Mahoney**, Communications Manager,
4. **Adam French**, **Anne French**
5. **Bette Bishop**, **Denise Fenchel**
6. **Ash Snow**, **Mary Snow**, **Joachim Bader**
7. **Andrea Fisher**, **Ariel Adkins**

Elise Herget, Managing Director
4. **Adam French**, **Anne French**
5. **Bette Bishop**, **Denise Fenchel**
6. **Ash Snow**, **Mary Snow**, **Joachim Bader**
7. **Andrea Fisher**, **Ariel Adkins**



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DECISION 2020 VOTING GUIDE

The 2020 election is upon us, and it's important to make your voice heard. What follows is our guide for voting on the East End, including early in-person poll locations, important candidate information you should know and more.



EARLY VOTING LOCATIONS

Early voting is open through November 1 at the following locations on the East End

For times see:
suffolkcountyny.gov/Departments/BOE/Early-Voting-Sites-II-3-2020

Windmill Village
219 Accabonac Road
East Hampton NY 11937

Stony Brook Univ.
Southampton Campus
70 Tuckahoe Road
Southampton NY 11968

Riverhead Senior Center
60 Shade Tree Lan
Aquebogue NY 11931

Southold Senior Center
750 Pacific Street
Mattituck NY 11952

November 3

Election Day, polls are open 6 a.m. to 9 p.m. To find your polling location, visit the poll site locator online at voterlookup.elections.ny.gov. Polling sites may change due to COVID-19.

Provisional Ballot

If you run into trouble at the polls because your eligibility cannot be proven, request a provisional ballot so your vote is counted after you clear up the issue. For more on this, visit ncsl.org and search "provisional ballots."

S & P 500 ("market") approaches historic highs. What now?

On March 20, 2020, near the apex of investor, financial media, economic forecaster and big brokerage firm catastrophism, Fusion counseled our clients to take advantage of what we identified as one of the five best opportunities in the past 50 years. Admittedly, we weren't predicting the 10 week rebound approaching 50%, which immediately followed. For those who watched the opportunity slip away in continued disbelief, don't despair, as we are still in the middle of what is likely the greatest secular bull market in history. **Successful investing is always a tug-of-war between one's faith in the future and fear of it. Almost invariably, without a tough loving, empathetic investment behavior coach at the anchor, the investor's war is lost.**

Where do stocks go from here?

Higher. Much, much higher!

We are likely in the relatively early stage of what will possibly be known as the greatest bull market in history. How could this be? Didn't the bull market end earlier this year when its decline exceeded 20%? **NO!** When a stock market's price



trend is shorter term, it is referred to as cyclical. Conversely, long-term market price trends are called secular. I was convinced, as I wrote in March, that the recent 30+% decline was a classic cyclical bear market within what might be the most powerful, continuing and strengthening secular bull.

Why do I believe this? There is a discernible market pattern that has historically indicated it.

This wonderful pattern exists as I write this, for only the third time in modern history!

Historically, two full bear markets were needed to wipe out the excesses of major bubble tops. Once the second bear hibernates, a restless and unstoppable **two decade** bull can't wait to escape his chute!

Today's secular bull was born out of the March 2000 dotcom bubble burst. The **first of two bear markets** needed to wipe out its excesses growled from March 24, 2000 – October 9, 2002. Then, the market **FULLY recovered** from October 9, 2002 – October 09, 2007. Next arrived the mother of all **SECOND bear markets** (October 9, 2007–March 9, 2009) in these cycles (bubble top, first bear, full

recovery, second bear, uncontrollable bull). Lastly, came our **uncontrollable bull for his two decade frolic**. He's very likely here for much of the 2020s!

Bull markets are born on pessimism, grow on skepticism, mature on optimism and die on euphoria.

~ Sir John Templeton



Blau is president and CEO of Fusion Family Wealth, a Woodbury, N.Y.-based independent fee-only wealth management firm providing behavioral-based investment-planning strategies to high-net-worth investors.

Jonathan R. Blau

President & Chief Executive Officer

Fusion Family Wealth, LLC

88 Froehlich Farm Boulevard

Suite 401

Woodbury, NY 11797

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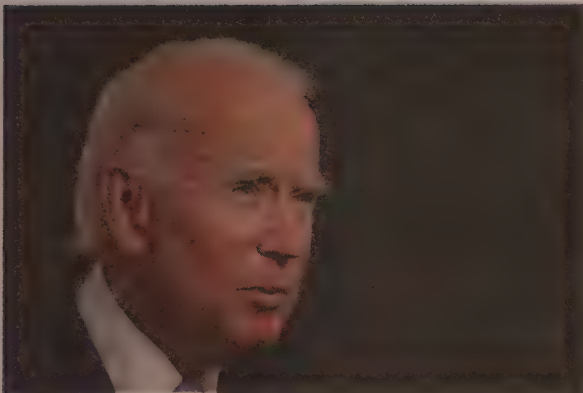
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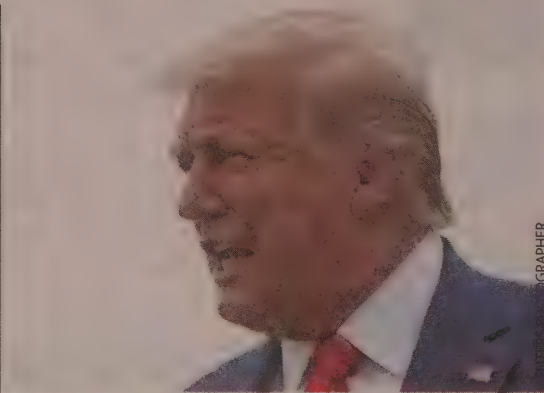
- ★ Tripled funding for **Long Island Sound cleanup**
- ★ Delivered major **Army Corps of Engineers projects** to revitalize our coastline
- ★ Secured **\$1.5 million** to stabilize **Plum Island Lighthouse**
- ★ Permanently reauthorized and funded the **Land and Water Conservation Fund**
- ★ **Opposed offshore drilling** off Long Island
- ★ Secured House passage of **5** of his proposals to **save Plum Island**
- ★ Led successful fight to **fully fund Sea Grant and National Estuary Program**
- ★ Delivered **vital progress** this year **mitigating helicopter noise**
- ★ Secured **critical dredging projects** to restore our waterways from Fire Island to Montauk Point

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DECISION 2020 VOTING GUIDE



JOSEPH R. BIDEN



DONALD J. TRUMP

CANDIDATES

**Indicates incumbent*

President and Vice President

Joseph R. Biden and Kamala D. Harris, D, WF
*Donald J. Trump and Michael R. Pence, R, C
Howie Hawkins and Angela Nicole Walker, GPUS

Jo Jorgensen and Jeremy Cohen, LIB
Brock Pierce and Karla Ballard, IND

New York State Supreme Court District 10 Vote for Any Eight

Kathy G. Bergmann, D, R, C, I
Randy Sue Berler, D, R, C
Patricia M. Blake, I
Bryan L. Browns, I
Valerie M. Cartright, D, R, C, I
Joseph R. Conway, D, R, C
Gary F. Knobel, D, R, C
Randy Sue Marber, R, D
*Timothy P. Mazzei, D, R, C, I
Erica L. Prager, D, R, C
Derrick J. Robinson, D, R, C, I
Evan Tanenbaum, I

The 10th District of the New York State Supreme Court is one of 13 judicial districts in New York, which includes Nassau and Suffolk Counties. Judges are elected to 14-year terms.

Bergmann, 64, is currently a Suffolk Family Court judge, elected in 2016. The Speonk resident has 24 years of experience as a litigator in private practice. She also was previously a principal law clerk in the New York State Court of Claims.

Berler is a law clerk for Bergmann in Family Court.

Cartright, 44, of Port Jefferson Station is the only Democrat on the Brookhaven Town Board, but has been cross-endorsed for the state Supreme

Court justice seat. A civil rights attorney, she was tapped for the position after a failed bid for the Democratic nomination to run for State Senate in June.

Conway, 61, of Williston Park is a defense attorney with LaRusso, Conway & Bartling, who previously served as Assistant United States Attorney for more than 14 years, including chief of the Long Island criminal division and senior trial counsel.

Knobel, 66, was elected to the Nassau County District Court in 2005 and won reelection in 2011, but was unseated in 2017. Knobel, an Oceanside resident, is a Republican endorsed by also Democrats and Conservatives.

Marber, 60, of Oyster Bay has served as a Nassau County District Court Judge and Nassau County State Supreme Court Judge.

Mazzei is a sitting state Supreme Court justice since 2015. He is a former Suffolk prosecutor, once in charge of the homicide bureau. Mazzei, 66 of Blue Point, served on the Brookhaven Town Board for 11 years before taking the bench. A Republican, he is cross-endorsed.

Erica L. Prager, 57, of Great Neck, is a judge for the District Court of Nassau County, first elected in 2002. A Democrat, she is cross-endorsed.

Robinson, 69, is an Acting Suffolk County Court Judge who presides over the Drug Court and the Mental Health Court. He was an Assistant Attorney General, appointed by Governor Andrew Cuomo to the Office of the Attorney, and worked out of the Nassau County regional office. A Democrat, he is cross-endorsed.

Tanenbaum, 55, of Port Jefferson, is the principal law clerk to New York State Supreme Court Justice Andrew A. Crecca. He was in private practice from

1991 to 2017. A Republican, he is running on the Independence Party line.

Suffolk County Court Judge Vote for Any Two

*James C. Hudson, D, R, C, I
*Stephen L. Braslow, D, R, C, I

Hudson, a 60-year-old from Southold, and Braslow, 66, of Amityville, have been a Suffolk Court Judges since 2001.

Hudson, a Republican, also serves as an Acting State Supreme Court Justice since 2005. Braslow is a Democrat.

Suffolk County Family Court Judge Vote for Any Two

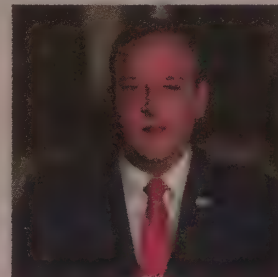
*Caren Loguerccio, D, R, C, I
James W. Malone, D, R, C, I

Malone, who lives in Great River, was elected a district court judge in 2018. He had served in the New York State Supreme Court as a principal law clerk to Judge William J. Condon from 2014 to 2017 and was previously the senior deputy county clerk and director of finance to County Clerk Judith A. Pascale. A Conservative, he is cross-endorsed.

Loguerccio, a Family Court judge since 2010, is seeking another 4-year term. She is a Republican who is cross-endorsed.

New York Congressional District 1 Vote for Any One

Nancy S. Goroff, D, WF
*Lee M. Zeldin, R, C, I



LEE M. ZELDIN



NANCY S. GOROFF

Goroff, who won a closely contested Democratic primary in June, is a scientist from Stony Brook. She taught for 23 years at Stony Brook University, where she was the chair of the chemistry department. She took a leave-of-absence last year

to campaign full-time. If elected, Goroff, 52, will be the first female PhD scientist ever to serve in Congress.

Representative Lee Zeldin, a Shirley resident, is seeking his fourth term in Congress. He spent four years on Active Duty with the U.S. Army and was deployed with the Army's 82nd Airborne Division to Iraq in 2006, before returning to establish a law practice in Smithtown. Zeldin, 40, is now in the Army Reserve, where he holds the rank of lieutenant colonel. Zeldin serves on the Financial Services and Foreign Affairs committees, along with five House subcommittees. He is one of two Jewish Republicans in Congress and serves as co-chairman of the House Republican Israel Caucus. A strong supporter of President Trump, he spoke this year during the Republican National Convention.

New York State Senate District 1 Vote for Any One

Laura A. Ahearn, D, Protect the Taxpayer
Anthony H. Palumbo, R, C



LAURA A. AHEARN

ANTHONY H. PALUMBO

Ahearn and Palumbo will square off for a seat held by retiring Senator Kenneth LaValle since 1976. A Port Jefferson resident, Ahearn, 56, is a licensed attorney and social worker with over 20 years of crime victim advocacy experience. She founded Crime Victims Center, also known as Parents for Megan's Law, a nonprofit organization dedicated to the prevention and treatment of child sexual abuse and rape. Palumbo, a New Suffolk resident, is the sitting 2nd District Assemblyman, representing the North Fork and a portion of Brookhaven Town. Palumbo, 50, was first elected in 2013, after serving as an Suffolk Assistant District Attorney, where he worked as the trial supervisor for the East End towns and prosecuted major crimes and drug traffickers.

New York Assembly District 1 (East Hampton, Southampton and Shelter Island Towns) Vote for Any One

Heather C. Collins, R, C
***Fred W. Thiele Jr., D, I**

Thiele, 67, of Sag Harbor, is looking for his 14th term in the New York State Assembly. Most notably, he authored legislation to create the Community Preservation Fund, a 2% real estate transfer tax to make funds available for land preservation and water quality protection, which has generated more than \$1.4 billion and preserved more than 10,000 acres of land.

Collins, an East Quogue resident who has worked at the Suffolk County Board of Elections, unsuccessfully ran against Thiele in 2014 and 2016. She also tried to unseat Suffolk County Legislator Bridget Fleming in 2017. She is not actively campaigning.

New York Assembly District 2 (Southold and Riverhead Towns) Vote for Any Two

Jodi A. Giglio, R, C, I
Laura M. Jens-Smith, D, WF
William C. Van Helmond, LBT

Giglio is looking to succeed Anthony Palumbo, who is seeking the First Senate District seat, serving her third four-year term on the Riverhead Town Board. She also has experience in the private sector, owning a small business.

Jens-Smith, a resident of Laurel, was the first woman elected Riverhead Town Supervisor in 2017 when she unseated longtime Republican supervisor Sean Walter. She ran for the position after six years on the Mattituck-Cutchogue Board of Education, where she also served as president for two years. Jen-Smith, 57, lost a bid for a second term by Republican Yvette Aguiar in 2019. Before getting into public office, she worked as a cardiac care and recovery room nurse.

Van Helmond, a 57-year-old Jamesport resident, is a business owner for 39 years. He has been on the board of the North Fork Chamber of Commerce, treasurer of the North Fork Promotional Council, member of the Mattituck Lions, member of the Riverhead Chamber of Commerce, and past president of the Greater Jamesport Civic Association. He has been a member of EPCAL Watch and spoke out against the sale of EPCAL. He also serves as a Eucharistic minister.

Southampton Town Justice Court Vote for Any One

***Karen M. Sartain, D**
Patrick Gunn, R, C, WF, I



PATRICK GUNN

KAREN M. SARTAIN

Justice Karen Sartain, 52, is looking to retain her seat on the bench, having been appointed in January 2020 to fill a vacancy. A Westhampton lawyer with 30 years of experience, she worked as a public defender in Miami, Florida, and, after moving to New York in 2002, for the Legal Aid Society. She worked exclusively in the Southampton Town Justice Court representing indignant clients. In 2018, she went into private practice, continuing to defend those in need of court-appointed representation, as well as volunteering with the East End Regional Intervention Court (Drug Court).

Patrick Gunn, currently attorney in private practice who serves as the prosecutor for the Village of Quogue, is a former Suffolk County District Attorney and former Assistant Town Attorney and Public Safety Division Administrator for the Town of East Hampton. A U.S. Navy veteran, the 58-year-old has lived in the Town of Southampton for 27 years and practiced law in the Southampton Town Justice Court for the last 17 years, both as prosecutor and defense attorney.

Shelter Island Justice Vote for Any One

***Helen Rosenblum, R**
Stanley I. Birnbaum, D

Rosenblum, 75, has been on the bench since 2004 and is seeking her sixth four-year term. She had served as the Shelter Island Town attorney and the Shelter Island Fire District attorney, and continues to work in private practice in Riverhead. She also serves as the East End drug court.

Birnbaum, 72, is an attorney in private practice in East Hampton.

Riverhead Town Justice Vote for Any One

Joseph C. DiBenedetto, D
Sean M. Walter, R, C, I



JOSEPH C. DIBENEDETTO, D

SEAN M. WALTER, R,C,I

Following the sudden death of longtime Justice Allen, who was up for reelection this year, Sean Walter stepped in as the Republican candidate. Walter, 54, served seven years as the Riverhead Town Supervisor, until he lost the 2017 election. He is a lawyer in private practice in Wading River, where he has lived for 29 years.

DiBenedetto, 75, is a Professor Emeritus in Residence at Pace University as of September, after 49 years as full-time tenured professor. He lives in Riverhead and maintains a law practice there with a concentration in business law, real estate tax matters and civil litigation. During his teaching career, he published and co-authored many academic articles. He was a consultant in law and accounting continuing education program for IBM, Corning Glass and other companies.

Propositions:

There are two propositions on the November ballot. Proposition One is a law to change the term of office for Suffolk County legislators from two years to four years. Answer yes or no.

Proposition Two is to transfer excess from the Sewer Assessment Stabilization Reserve Fund for the Suffolk County Taxpayer Trust Fund. Answer yes or no. 🐶

News & Views



Renaming Peconic County: The Results Are In



Last week, we started our poll on DansPapers.com to come up with a new name for Peconic County, the proposed third county of Long Island comprising the Hamptons and North Fork. Here's the update from the first week of voting.

Among the many options, "Peconic County" found itself in the lead with 33.33% of the vote, while "Other" received another 33.33%. "Sunrise,"

"Lighthouse" and "Windmill" each received 7.41%, while "God's," "Osprey" and "Wales" took 3.7% each. "Fishtail," "Fishtale," "Bounty," "Money," and "Tranquility" received a stunning 0%.

Despite sentiments that Peconic County not being a suitable name—it's morally questionable, given that English settlers kicked the Algonquin people off their land and "peconic" is the Algonquin word for the water between the forks—it seems readers are okay with it. "Lighthouse," "Sunrise" and "Windmill," referencing the beautiful, ubiquitous images that are conjured when thinking of the two forks, fared well, too.

Visit DansPapers.com to continue voting. 🐾

Ruschmeyer's on the Market for \$35 Million

BY TAYLOR K. VECSEY

Ruschmeyer's, a hotel resort and restaurant overlooking Montauk's Fort Pond, hit the market this week for a whopping \$35 million. The hotel and restaurant, located at 161 Second House Road, are also listed as separate properties for \$23 and \$12 million respectively.

A single-family house on a neighboring property, at 151 Second House Road, which has been used for staff quarters, was also listed on October 19 for an additional \$2.5 million.

The Montauk landmark dates back to 1952, when it was originally a summer camp by the same name, and the 3.23-acre property was reimagined in 2011. The resort, less than a mile from Montauk Main Street, has been called "an adult summer camp" of sorts.

Anthony C. Cerio of Brown Harris Stevens, who, with Mitchel Natter, has the listing, referred to it as restaurant row. "It's a great location—in the middle of everything. You've got Sole down the block, Navy Beach around the corner and it's across the water from Surf Lodge," Cerio said.

The resort is turn-key, Cerio said. The main building holds the 162-seat restaurant, offering ample indoor and outdoor dining—even in the age of COVID. There are also multiple bar locations around the restaurant.

SK Development partnered with hotel developers Ed Scheetz, the former Hard Rock investor, and Robbie McKinley, who also helped design the Surf Lodge, to purchase Ruschmeyer's in April of 2011. It last changed hands in 2017, for an undisclosed price, after two years on the market.

According to tax records, the resort property is owned by Ruschmeyer's Hospitality Group, based in New York City. The principal owner, Vincenzo Lentini, whom Cerio declined to name, bought it as an investment several years ago. Cerio reported Ruschmeyer's had "a fantastic year this year, not like they usually do, but they were shocked they hauled in as much money they did" amid COVID-19 pandemic, he said. "Business was very strong."

The residential property is owned by Promover Capital LLC. 🐾

Pumpkintown Rules

BY DAN RATTINER



Seven villages dot the landscape of the Hamptons. Each has a mayor. But every fall for two months an eighth village opens, and then, after a brief run, closes. It's Pumpkintown and it occupies 28 acres right across the street from the Parrish Art Museum on the Montauk Highway. There is no mayor. But there is a farmer, Hank Kraszewski, and what he says goes. So he is King Hank.

Pumpkintown is for kids, ages 3 to about 12. They arrive with parents, go for train rides (in wooden cars pulled by a tractor), they pick pumpkins and apples, they walk through kid-size castles, slide down tubes, climb on swings, pick apples and pumpkins and go into a corn maze and try not to get lost.

This year is no different, but the people with the clipboards are around to enforce social distancing. Governor Cuomo has set the guidelines. For example, with the corn maze, they take the total acreage, multiply it by 20%—since 80% is corn plants and 20% footpaths—then divide the square footage of the footpaths by 100 and the result is the number of people allowed inside at any one time. For the apple orchards, it's the same thing but the acreage is multiplied by 50%, because half of the orchards are taken up by trees. Result? Pumpkintown's capacity is usually 5,000 guests. But this year it's only allowing 400 at a time, all wearing masks, of course.

Enjoy. Pumpkintown will remain open through mid-November. It's rated four-and-a-half stars out of five. Cheers. 🐾

News & Views



Six-Month Moratorium on Sag Harbor Waterfront Development

BY LEE MEYER

The Sag Harbor Village Board has approved a temporary moratorium on the Planning Board's authority to approve major applications for the waterfront.

The moratorium states that "both the Village Planning Board and Zoning Board of Appeals have expressed concern that current regulations are not working sufficiently to protect the Village's charm and character, which make it such a popular place to live and visit, making it evident that a course correction through amendments to the Village's Zoning Code is necessary."

Now, a moratorium on the final review or approval of site plan applications, special permit applications and subdivision applications affecting parcels of land within the study area is in place for the next six months, or until March 1, 2020.

The Village Board struck down a move to expand the Planning Board committee after concerns were raised that not enough members of the community were involved. 🐾

Greenport BID Shows Way for Villages to Pivot

BY ERIC FEIL

Villages across the East End have been challenged to find new ways to draw visitors to shop, dine and support local businesses throughout the pandemic, and Greenport has been leading the way since it brought the concept of parklets and an innovative approach to outdoor dining to the streets of the historic North Fork destination. Now, the Greenport Business Improvement District (BID) is showing others how it's done with the first Halloween Village, where "merchants and businesses will be illuminating and decorating their storefronts and parklets to observe the fall holiday with witches, skeletons, spiders and community carved Jack O' Lanterns," the BID said in a statement.

There will even be a Trick or Treat event on Halloween itself, from noon to 3 p.m., with assurances that "all safety precautions are still required such as mask wearing, staying in small groups and social distancing," the BID assures everyone. "With fewer families venturing out for Trick or Treat, they are looking for family friendly alternatives. The Greenport Village BID has led the way with its successful Parklet Program and continues to innovate ways for families to get out safely while still enjoying what is one of the most popular holidays in the United States." Leaders in other North Fork and Hamptons villages can surely look to Greenport for inspiration and action plans to help the local economy with the winter holiday season is around the corner. 🐾

Amazon to Open Warehouse in Westhampton Beach

BY LEE MEYER



Amazon will open a warehouse in Westhampton Beach to make last-mile deliveries on the East End.

The retailer plans to rent a 91,000-square-foot building near Gabreski Airport to be constructed by Rechler Equity Partners. Suffolk County Industrial Development Agency (IDA) has given preliminary approval for \$2.3 million in tax breaks to support the project.

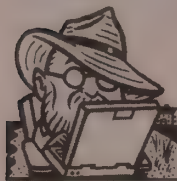
Approximately 50 jobs will be created for the warehouse in its first two years, with drivers being independent contractors. Amazon economic development manager Brad Griggs told the IDA, "We can commit to having 50 full-time employees year-round, but we will take on more people during our peak season."

Amazon touts that they were "recently named #2 on the Forbes World's Best Employers list, a list based entirely on anonymous employee input, which reflects Amazon's highly-competitive pay, benefits from day one, and training programs for in-demand jobs, among other criteria. On top of an industry-leading \$15 minimum wage, full-time employees receive comprehensive benefits on day one, including health, dental, and vision insurance, 401K with 50 percent company match, and a network to succeed." 🐾

Teardown & Groundbreaking

Striking a Blow for the Hamptons' Marginalized Children & Families

BY DAN RATTINER



At 11 a.m. last Saturday morning, I attended the groundbreaking for a new \$3 million, 7,000-square-foot headquarters building on the Sag Harbor Turnpike for the Bridgehampton Child Care and Recreational Center, a nonprofit institution that serves the marginalized children and families who live in the Hamptons.

Members of our board—I am Vice President—along with government officials and others spoke to the crowd of 40, many of whom had made major financial donations. After the speeches and photo opportunities with the hard hats and golden shovels, the longtime Director of the Child Care Center, Bonnie Cannon, announced to the guests there would be “further proceedings.” She then walked over to a nearby excavator in full view of the crowd, turned on the engine and, with the guidance of a workman who had joined her in the cockpit, moved some gears causing the excavator’s scoop to take a huge bite out of the upper floor of an old two-story building that stood on the site where the new building would go. A ripping sound followed, then a spray of shingles, old wood beams and sheetrock sprinkling down as the scoop ripped a long gash all the way to the foundation, exposing that part of the interior. The building was to be destroyed. This was the first blow. The opening act.

Before that finale, I was asked to be the first of nine people to speak.

I decided ahead of time to give a brief history of the six-acre property. Others could speak about who needed to be thanked. I’d use my two minutes to give a frame for what would follow.

“This old farmhouse was built in 1902,” I said. “It was what they call a dirt farm. The soil is not that good. There were chickens and ducks, and on the four acres in the back were cows and horses. In that small building over there they packed potatoes. Where the parking lot is today was a big barn. But that’s long gone.”

I said Bridgehampton back then was a farming town. Potato fields surrounded it. In the 1960s, when I got here, yellow school busses from North Carolina would bring up hundreds of migrant workers in August and September to do the picking. You wouldn’t see them downtown except on Sundays, when the locals went to church and the migrants, on their day off, stood on the sidewalks in the sunshine in shabby clothes drinking Thunderbird wine from bottles inside paper bags.

The rest of the time they were farming. They lived in primitive barracks. There was no heat, no light, no running water, no bathrooms.

“One morning in the summer of 1949, the wives of these men were told to get out into the fields and join the men because the picking was going too slowly. They’d have to leave their children in the barracks, alone. In their absence, a lantern turned over. A fire started, and two children died.

“This was a terrible tragedy in this town. The farmers, deeply moved, all got together, formed a nonprofit group and bought this six-acre dirt farm for them. If the women ever had to be out at the harvest again, the children could stay at the farm. And here they could have fun. There were sandboxes, fields and games, both indoor and out. Thus the Center was born, which since then has served the marginalized community, mostly African-American and now also Hispanic.”

After I finished, the President of the center, Paul Jeffers, spoke. He described his long 30-year commitment and he thanked those who were here to help the center through hard times. “They were like angels, brought to us as needed.”



THE GROUNDBREAKING WAS CELEBRATED BY VOLUNTEERS, BOARD MEMBERS AND OTHERS WHO SHOWED SUPPORT

The best speech I thought came from New York’s Lieutenant Governor, Kathy Hochul. She was not a Hamptonite, she was from upstate.

“But when I was a youngster,” she said, “we also had migrant workers coming north from the Carolinas to work in the mills. The housing was shacks. The air polluted. The children played around in the orange dust of the factory’s leavings. My mother decided to make a summer camp for the kids. She succeeded. But she was short a teacher for the kindergarteners. So she drafted me, age 12. I’d babysat. Now I taught K through 2. I know about this.”

Bonnie Cannon, our leader, has created a full-fledged institution to lend a helping hand to the needy. And she spearheaded this project. While the new building is being built, classes will carry on in the other buildings. Here, Cannon and her staff will teach music, computers, SATs, dance, chess, Scrabble, gardening and, in the summer, at camp, tennis, basketball, soccer and baseball. There’s also a lecture series and theater, plus many birthday parties and holidays celebrated.

Bring it on. The ribbon-cutting is expected next June. And all promised to be back for that. 🍷



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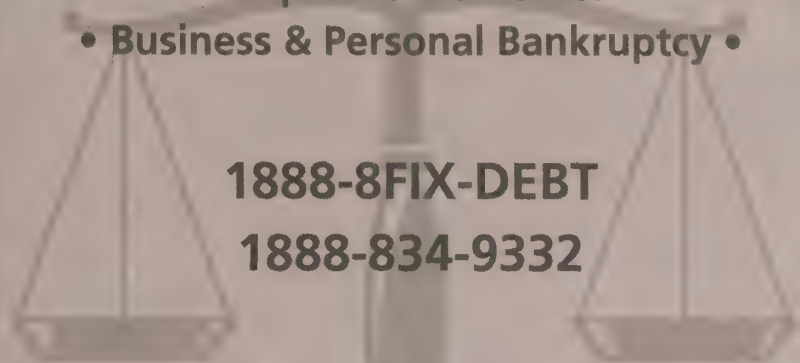
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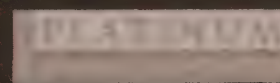


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RECORD CPF REVENUES ON THE EAST END

Preserving Land and the Past, Planning for an Uncertain Future



ERIC FEIL

Cars passing wide open spaces, slowing to admire the fields and farms, go by in greater numbers. Hiking trails worn with more foot traffic than they've seen in ages. Waterfront homes, once mostly dark this time of year, glow with light and activity from within.

The real estate boom that followed the exodus from New York City to Long Island's East End during the coronavirus pandemic has done more than raise the off-season population, and local home prices, as seasonal residents moved here full time and summertime renters searched for something for the longer term. As property changed hands at a frenetic pace, demand increased, and so did revenues for the Peconic Bay Region Community Preservation Fund (CPF), sending numbers to record heights.

Fueled by a 2% transfer tax payable by the buyer on most real estate transactions in the five East End towns (Riverhead, Southampton, East Hampton, Southold, Shelter Island), CPF money goes toward the purchase and preservation of open space and farmland, active parks and recreation space, historic sites and water quality initiatives. In the first three-quarters of 2020 the CPF collected 45.5% more than it did a year ago, with \$84.68 million coming to the coffers compared with \$58.2 million for the same 2019 window. The highest year-to-date nine-month revenue total in its 21-year history means that preservation on the East End has a promising future at a time when promise is at a premium.

"It has provided a level of confidence that the area will retain its unique charm," says Southampton Town Supervisor Jay Schneiderman, whose township saw the largest rise over last year, a 58% increase to \$50.03

million. Each town collects its own CPF revenue, and spends it based on decisions of the town board, with public input in the process. "All these lands are publicly owned, they're common land, so they become part of the value when you own in Southampton Town or anywhere within the Peconic region. In essence, if the Town owns the land and you own a property in the Town, then you own that land. It's your property."

Preserving the natural beauty and historic past, and the quality of life that comes with such efforts, goes hand-in-hand with creating the very value of the homes that fuel the CPF. And such effort must be ongoing. On the North Fork there is still a good deal of farmland to be preserved, notes New York State Assemblyman Fred Thiele, who introduced the CPF legislation more than two decades ago and remains one of its true champions. "On the South Fork, while they're not done yet, they're getting closer to finishing the open space/land preservation component," he adds. "You're seeing more and more interest, because of the increase in population, in acquiring land for active recreation, and there also seems to be more interest in historic preservation—the Pyrrhus Concer House in Southampton, money that was used for the façade of the movie theater in Sag Harbor, those kinds of projects."

Over its lifespan, the CPF has brought in more than \$1.2 billion, and the acquisition of the prior two decades is paying dividends now for a growing population spending more and more time here. "It's a good thing we preserved as much as we have," Schneiderman says, "because right now, that property we acquired has A, gone up in value, and B, we'd have a lot more homes and people, and there are only so many people the land mass can actually support, between traffic and the fragile environment."



THE THOMAS MORAN HOUSE AND THE SAG HARBOR CINEMA FAÇADE ARE PROJECTS SUPPORTED BY THE COMMUNITY PRESERVATION FUND



PHOTOS BY BARBARA LASSEN

"We've been very active in preserving our farmland and woodlands," he continues, "keeping it from becoming subdivisions or large estates, so it's a good thing we got what we did. And now it creates an opportunity for people to enjoy the outdoors, particularly in the age of COVID-19, where you're looking for safe things to do other than stay in your house. So you enjoy nature, explore nature—we have incredible trails networks, incredible scenic vistas. All that sort of complements each other."

In 2016, voters gave the okay for a provision that allows up to 20% of CPF money to go toward water quality initiatives, which addresses an issue that has become increasingly tenuous as the East End has grown. "An impact from development is issues we are seeing in our bays and harbors and our groundwater," Schneiderman notes. "So our ability now to attempt to repair the damage that's been caused by development, by using the Community Preservation Fund, I think moving forward that's going to be a bigger and bigger focus on how the money gets used."

In East Hampton, for example, Hook Pond has seen numerous toxic algae blooms in recent times, the result of groundwater runoff and septic system issues. The Town purchased a property on the pond with \$4.8 million of CPF money last year that will, if all goes according to plan, become a site where the Town and East Hampton village will work together to restoring it to a natural state and have it serve as an educational site to show developers and home owners how to enjoy waterfront property while protecting the water.

Reimagining such spaces undoubtedly helps address challenges surrounding preservation and development. Yet the East End is also facing issues brought about by limiting the amount of space available.

"When you decrease the availability of developable land and you increase

the value, you do run the risk of making it harder for the workforce to stay within a community, and that has been one of the biggest challenges," Schneiderman says. "We're a victim of our own success. We've done such a good job of preserving land, and we need to do a similar good job creating opportunity for the workforce to live within the community and enjoy these beautiful open spaces. The dark side of this is all the traffic as people commute in to meet the labor demands, and people living in substandard conditions."

There have been efforts to build a similar fund that would support the development of affordable housing on the East End, which remains a work in progress. Yet it raises another question of what this influx of full-time—or fuller time, at least—residents will mean. The answer to that has ramifications on how CPF funds will be spent, where they will be needed, but its tendrils reach further. How many people the Hamptons and North Fork can sustain and support in a full-time capacity, for how long and how well, takes us into the realm of the unknown.

"For local government in particular, they have so much responsibility for land use," Thiele says. "But for all levels of government, for all of us out here, the question is going to be, They're staying, but how long are they staying? Is this a permanent shift in the demographics?"

"There's going to be an impact on services, I think, that's going to be costly, and you have to assess, what changes in services should we be making?" he continues. "Like after 9/11, it was kind of a 12-to-18-month phenomenon and then you started to see people drift back to the city. I think this one is longer, but is it permanent? I don't think we know the answer to that yet. Those are the kinds of things you have to think about." 🐾

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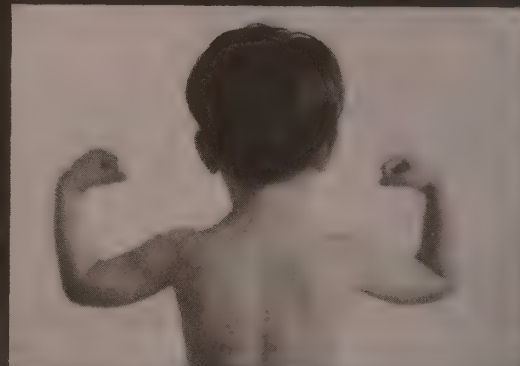
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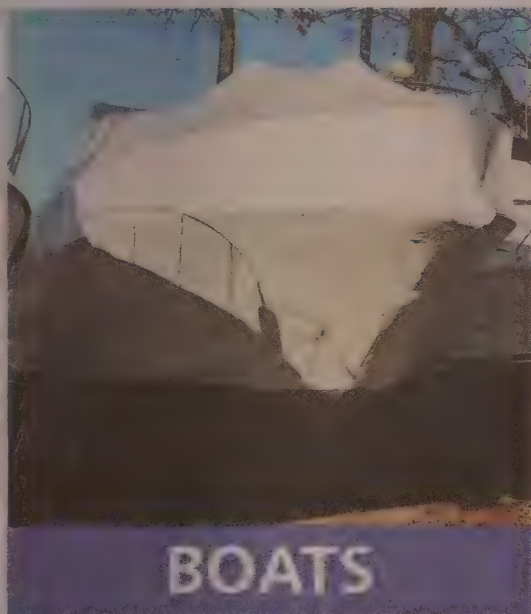
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CELEBRATING OUR PETS

Animal Shelters: Respite on the Road to a Forever Home

BY LEE MEYER

Animal shelters are vital, not just to their local communities but beyond—Animal Rescue Fund of the Hamptons (ARF), for example, recently undertook a rescue operation in Louisiana in the aftermath of Hurricane Laura—and COVID-19 has forced them to adapt to unprecedented conditions. As we head into the fall, East End animal shelters discuss the past year and how things look going forward.

"I am happy to say at ARF, our animals are doing great," says ARF Executive Director Scott Howe. "We continue to rescue and adopt and we've figured out what, for us, are safe ways to do that. The pandemic has changed what normal operations look like, and for shelters across the country it's changed. There's a lot of precautions and considerations for people now. The concern now is about the drivers and the animal care people who do these trips. That's something these shelters are trying to figure out, how to keep our staff safe."

For rescues from the south, ARF has been working with partners who are driving the animals up and turning around, as well as meeting partners halfway to adhere to health guidelines and avoid possible COVID-19 transmission. "We're coming up with new ways to get the animals here so that my team doesn't have to stay overnight. If we follow the state's recommendations—and we should and do follow them—I can claim exemptions with my team as essential workers so they can travel out of state and not necessarily quarantine but it doesn't feel right. Those have been the things we've considered." For ARF's rescue trip to Lake Charles, they sent four team members. "The issue wasn't shelters wanting to help in the Lake Charles area, it was organizations who could provide transport nationally," says Howe. "I had them tested for COVID-19 when they went, tested them when they returned and paid for their quarantine for 14 days."

Of course, ARF also has deep local ties, including their expansive Operation Cat program, which helps spay, neuter and care for feral cats and colonies. "All of our cats and kittens are local kittens born on the East End to colonies of feral cats," says Howe. "We're focusing locally. We've found that people living out here full time, seven days a week, are realizing that they're sharing their homes with a colony of cats! We have seen a number of calls this year so we continue to do that and practically all our kittens are local." Howe recalls that a local contractor recently brought in a feral kitten found on a jobsite, and that local contractors and landscapers are often the ones who find these colonies.

During the height of the lockdown, ARF was very careful about their use of personal protective equipment (PPE), which is used by staff for animal medical procedures. "We were very concerned and wanted to be mindful as to what our role was in the larger community as a whole. We donated our excess PPE to Southampton Hospital," says Howe.

Southampton Animal Shelter Foundation (SASF) adapted in similar ways during the pandemic. "Since March, when COVID-19 rules went into effect, we have found loving homes for 222 cats, 246 dogs and 22 small pets," says Director of Adoptions and Public Relations Kate McKentee. To facilitate these adoptions during the quarantine, SASF introduced Roadside Adoptions & Fosters, "a program designed to help our pets find their foster and forever homes in a sanitary, social-distance-friendly fashion!" McKentee told Dan's Papers in March. "For cats, we have been hosting Skype and FaceTime interviews with their potential adopters prior to in-person meetings. The cats have been responding very well to the virtual meetings and it is fun for families, as well."

Volunteering is a large part of any animal shelter, and for ARF, the focus has shifted to finding volunteer foster families. "Our existing volunteers are back but



they're only walking dogs by scheduled appointments," says Howe. "New volunteer opportunities are shifting to fostering, which would be short-term. It can be two weeks or six months. We're trying to build a new network of foster families. COVID-19 taught shelters that they could maintain their mission, even if they needed to reduce capacity in their shelters, to divert animals to foster homes."

For both SASF and ARF, the aid of the community has been integral to their success during 2020. "We would like to acknowledge and thank the community for their support and for adopting shelter pets during these times," says SASF Executive Director Joseph Sprague. Howe echoes the sentiment. "One of the things we're so grateful for here is that this community has been fantastic in supporting us from March all the way through. That's one of the amazing things about the Hamptons. It makes great things possible. It means that all the wealth out here can make a difference in people's lives. Our community has stepped forward in ways that once again proves how extraordinary this place is to call home." 🐾



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CELEBRATING OUR PETS

Helping Your Dog Live Its Best Hamptons Life

Dog owners always want to make sure their furry companions are healthy, happy and getting the care they need. From grooming to feeding to socializing, local experts share their tips toward helping your current or future dog live its best life.

KNOW YOUR BREED. Does your dog breed require daily walks and wide-open space to run? Is it more high-maintenance than your schedule can accommodate? You'll want to learn all these things and adjust to suit your pet's needs, to the best of your ability. This research process is especially important when thinking of bringing another pet into the home, as a great many people go about this the wrong way. "The worst thing you can do is walk past a pet shop, see a little doggie in the window and buy it," warns Harbor Pets (Sag Harbor) owner Alan Stone, who has seen too many dogs get rehomed due to poor breed research. "A lot of people have bought dogs that are the wrong dog for their lifestyle."

Sportsman's Kennels (Manorville) owner Helen Camlakides agrees that choosing a breed based on cuteness is not a wise idea. "You should always be looking to put the right dog in the right home, then it stays there forever and loves it to death," she says.

YOU ARE WHAT YOU EAT. Getting the right nutrients is vital to puppies, adult dogs and senior hounds, and Stone has a few recommendations on how to do that. His personal favorite brand is Hauppauge-based Health Extension, which he uses for his nine dogs. "The food is very palatable for dogs, and they use the same probiotic that they use for making yogurt, so



it's good for sensitive stomachs," he says, adding that if your pet is dealing with a diet problem or health issue, Evanger's Dog & Cat Food is the way to go, as they have specific foods to answer most problems. "Feed your dog the best-quality food that you can, within your budget," he advises.

COMPANIONSHIP IS KEY. One major aspect of a dog's quality of life is companionship, and if you're not leaving your pooch with a human playmate when you head out for the day, you'll need to get them a furry companion. "People now realize they're never home—they're very busy. And of course, the dog becomes very needy," Camlakides explains. "Do you like to be alone

all day? So your dog doesn't either! All the toys might be fun, but it would have a lot more fun with another buddy."

GROOMER KNOWS BEST. Many dog owners don't realize that dogs' ears should be combed nearly every day and their fur should be brushed often with a brush designed for their breed. "A dog's coat needs continual combing and brushing, and people don't do it. So what happens is the dog goes out in the snow or rain and gets matted. The next thing you know, they bring the dog in three or four months later to get it groomed and the only thing you can do is shave it down because the mats are so close to the dog's skin," Stone explains. "And if the dog's skin can't breathe, it sets it up for infections."

TRAIN YOURSELF, NOT THE DOG. Dogs and especially puppies need to be kept on a predictable routine, and this scheduled-keeping is infinitely more difficult for owners than it is for their pets. "Dogs are easy," Camlakides says. "I think the whole concept of dog training is going about it the wrong way. When we send the dog home, we're training the person." She explains that by the time the puppies at Sportsman's Kennels go home, they know how to use pee pads and are accustomed to three specific meal times and a set bed time. It's up to the owner to keep up with a structured routine for the sake of the dog. "Keep puppies well-fed, keep them warm, keep them clean, give them lots of love, make them happy—then they have a trust for people, and they'll listen," she adds. "If you raise them with love and kindness, I think you get that back tenfold."

Give Your Pet the Best of the Best

You love your pet and want to give them the very best, so treat them to the Best of the Best of the East End. Take a look at the 2019 award winners in Dan's Best of the Best Pet & Animal Services categories, and then go cast your votes—or your pet's—in the 2020 contest.



BEST HAMPTONS ANIMAL RESCUE GROUP

- PLATINUM** Southampton Animal Shelter Foundation (SASF)
- GOLD** Animal Rescue Fund of The Hamptons (ARF)
- SILVER** Gimme Shelter Animal Rescue
- BRONZE** Evelyn Alexander Wildlife Rescue Center

BEST NORTH FORK ANIMAL RESCUE GROUP

- PLATINUM** North Shore Horse Rescue
- GOLD** Little Shelter Animal Rescue & Adoption Center
- SILVER** North Fork Animal Welfare League
- BRONZE** Kent Animal Shelter

BEST HAMPTONS ANIMAL SHELTER

- PLATINUM** Southampton Animal Shelter Foundation (SASF)
- GOLD** Animal Rescue Fund of The Hamptons (ARF)
- Silver** Bideawee
- BRONZE** Gimme Shelter Animal Rescue

BEST NORTH FORK ANIMAL SHELTER

- PLATINUM** Kent Animal Shelter
- GOLD** North Fork Animal Welfare League
- SILVER** Southold Animal Shelter

BEST EAST END DOG BREEDER

- PLATINUM** Sportsman's Kennels
- GOLD** Labradoodles of Long Island
- SILVER** Australian Shepherd Puppies Long Island
- BRONZE** Long Island Yorkie Puppies

BEST HAMPTONS DOG TRAINER

- PLATINUM** Sportsman's Kennels
- GOLD** Animal Rescue Fund of The Hamptons (ARF)
- SILVER** Dan Gebbia Professional Dog Trainer

BEST NORTH FORK DOG TRAINER

- PLATINUM** Katrina Winsor
- GOLD** North Fork School for Dogs
- SILVER** Coexisting Canine Dog Training
- BRONZE** Dog Town NY

BEST HAMPTONS GROOMER

- PLATINUM** Westhampton Dog Grooming
- GOLD** Kool K9
- SILVER** The Posh Poodle
- BRONZE** Harbor Pets

BEST NORTH FORK GROOMER

- PLATINUM** Dorene Phillips
- GOLD** Dog Town NY
- SILVER** Harbor Pet
- BRONZE** Katie's Kuts

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- PLATINUM** Sportsman's Kennels
- GOLD** Pampered Paws
- SILVER** Pet Sit Hamptons

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- PLATINUM** Donna Goldense
- GOLD** Hounds Town
- SILVER** Dog Town NY
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- GOLD** One Stop Pet Shop
- SILVER** Harbor Pets
- BRONZE** Little Lucy's Canine Couture Boutique

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- PLATINUM** Harbor Pet
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- SILVER** Puppy Experience

BEST HAMPTONS VETERINARIAN

- PLATINUM** Dr. Teresa Meekins
- GOLD** Justin Molnar At Shinnecock Animal Hospital
- SILVER** Center Moriches Veterinary Hospital
- BRONZE** Dr. Dominic Gucciardo

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- PLATINUM** Dr. Jennifer Cabral of North Fork Animal Hospital
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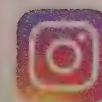
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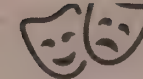
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East End Horrors Await...If You Dare Enter



THIS AXE, ON DISPLAY AT THE SUFFOLK COUNTY HISTORICAL SOCIETY, WAS USED IN THE HORRIFIC WICKHAM FARM MURDERS IN 1854

BY DAVID TAYLOR

In the weeks surrounding Halloween, the masses can't get enough all things spooky—frightening forest walks, terrifying haunted houses and the like. But the little voice in the back of our minds assures us that these activities aren't *that* bone-chilling because they're not real; it's all for show! Not so at the Suffolk County Historical Society Museum, where goosebumps are guaranteed as guests peruse the Haunted Hallway, a collection of creepy curiosities that are 100% authentic.

On view in the History in the Hall display area through Saturday, November 7, the all-new exhibit features objects from the historical society's collection deemed too strange and unsettling to be included in most other exhibits before it, many of which materialized in the collection through strange or mysterious circumstances.

"Some of the items in our collection are such curiosities that we're not even quite sure how they got here and what the backstory was," Suffolk County Historical Society Executive Director Victoria Berger explains, giving the example of the small children's coffins on display. "We're curious why the coffins exist and why they exist here in the museum. They are authentic; they are empty; and they are nailed shut. We haven't tampered with them to see if they were actually used at any point on the interior, so some of these things are still haunting questions for us as well."

As far back as the late 1800s Suffolk County residents would appear on the museum's doorstep with bizarre, unsettling objects, eager to pass them on to the historical society's care. "We literally had someone in the last couple of weeks show up with yet another human hair wreath," Berger exclaims. "This institution was founded back in 1886, and even back then, that's exactly what people would do—they'd come in with their curiosities and say, 'Hey, this is weird, creepy and kind of cool, and we want to donate it to the museum.'"

One of the more unsettling items in the Haunted Hallway is a pharmacist's poison journal, due to the eerie implications of its use. "There was a time when you could walk into a pharmacy and purchase any poison of your liking, and the pharmacist would keep a record of what exactly you bought so if there were any mishaps, it could be traced back to the purchaser. It's interesting when you see the way that

poisons were so readily available and the many uses that are described."

By far the most well-known of all objects on display is the very axe used in the infamous Wickham Axe Murders that took place in the summer of 1854. "That's probably our most famous item, because that story shook Long Island back when it occurred," Berger says. "To be able to put that on exhibit, is quite shocking to people who may not expect it."

For those unaware of the harrowing story, it tells of Irishman Nicolas Behan, who had been a farmhand on Wickham's Farm in Cutchogue until owner James Wickham fired Behan for injuring his wife, Frances, in one of the farmhand's frequent fits of rage. While Behan was angry about being put out of a job, it is believed that the most triggering aspect of his termination was being cut off from Ellen Holland, one of the Wickhams' maids who repeatedly accepted his romantic gifts but turned down his advances. Now with no chance of winning her heart, his unrequited love turned to vengeful hate. One night, he returned to the farm with an axe, snuck in through a window and attacked the teenage farmhand who happened upon him first, severing his ear. He then encountered and subsequently assaulted the Wickhams, hitting Frances so forcefully on the skull that brain matter exploded across the floor. James momentarily survived repeated blows of the axe but bled out shortly after. Holland, Behan's primary target, heard the commotion downstairs and escaped alongside her fellow maid to alert the neighbors, so he fled the scene, leaving the bloody axe behind. Behan was eventually found, convicted and publicly hung on December 15, 1854, in the yard of the Suffolk County Jail, close to where the Riverhead Main Street traffic circle is today.

When you visit the festively decorated Suffolk County Historical Society Museum, with its eerie music playing ominously throughout the halls, take a moment to prepare yourself before entering the Haunted Hallway exhibit. While there are no ghostly special effects or jump scares awaiting you within, the history and circumstances surrounding the coffins, bone records, hair wreaths and murder weapons (*plural*) on display are far more horrifying. 🕯

Visit suffolkcountyhistoricalsociety.org to learn more, if you dare.



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- I experienced racism when...
- I've fought against racism by...
- I was racially profiled when...
- My first experience with racism was when...

Submit virtual or written entries limited to 250 words either by email or by using the hashtag **#YourVoiceYourViewpoint** on social media including: Instagram or TikTok. Video entries can be emailed to YourVoiceYourViewpoint@schnepsmedia.com. Please include your name, age, and school with entries. Submissions will be published in Schneps Media's multiple platforms of print, digital, and broadcasting. 3 middle school students and 3 high school students will each be awarded a prize of \$500 by a panel of Queensborough Community College students. Submissions will be accepted through **Friday, Oct. 30**, and winners of the prize will be announced on **Friday, Nov. 6**. For additional information please call **718-260-2500**.

Thank you to Claire Friedlander Foundation for providing prizes to Your Voice, Your Viewpoint



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Food & Drink

Taking Fall Outdoor Dining to the Next Level

BY DAVID TAYLOR

As the temperature drops, a dining season like you've never seen before is only starting to heat up. You don't want to miss out on the East End's outdoor experience, where the stunning beauty of the changing leaves and the sense of tranquility wafting through the air can be experienced first-hand—this year most notably on the culinary front. Several local restaurants are taking full advantage of this picturesque season with outdoor dining designs that go above and beyond the typical setup—and the best part is, they're heated! Cozy igloos, toasty tents and serene garden spaces await you at these East End eateries.

CALISSA offers guests the chance to enjoy authentic Greek cuisine and an award-winning wine selection in its fantastical outdoor space, seating up to 100 diners, and in its stunning indoor space. Just in time for the fall and winter ahead, Calissa has installed a 40-foot tent with heating, a state-of-the-art sound system, Mediterranean lanterns and decorative fire pits. 1020 Montauk Highway, Water Mill. 631-500-9292, calissahampton.com

MOBY'S offers extensive heated garden seating with the sprawling Garden Tent that can seat up to 80 guests in a covered outdoor dining setup. With an outdoor private dining room, the Sicilian Room, and larger party tables available at the new Lodge, Moby's is able to accommodate groups of up to 10 guests through Thanksgiving weekend. 341 Pantigo Road, East Hampton. 631-604-2227, mobysny.com

The **RAM'S HEAD INN** has bolstered their expansive outdoor dining area with the addition of five heated igloos, outfitted with baskets of blankets, heaters and

twinkle lights. Guests can relax and enjoy beachside views of Coecles Harbor while enjoying the new Ram's Head menus and drink list throughout the fall and winter. Igloos can be reserved for up to two hours for groups of at least four adults, maximum of eight guests, at no additional cost to the dining bill. Walk-in parties of up to eight people may enjoy any igloo not already reserved. 108 Ram Island Drive, Shelter Island Heights. 631-749-0811, theramsheadinn.com

Electronic heaters have become increasingly popular this year due to many East End restaurants staying open for outdoor dining into the fall, but while all that technology is much-appreciated, there's something so classic and natural and about eating with the heat of a roaring fire. That's exactly what you get at **ESTIA'S LITTLE KITCHEN**, with picnic tables spaced six feet apart, of course. Enjoy breakfast, lunch, dinner and margaritas in the garden or at the charming outdoor pickup station. 1615 Sag Harbor Turnpike, Sag Harbor. 631-725-1045, estias.com

Closed for three years before reopening in July under new ownership, the **OLD STOVE PUB** returned to Sagaponack with an updated design including an expertly arranged patio and garden space that's only gotten more exquisite as we've entered the fall. The space now places tables under a large, heated tent with autumn leaves gliding across the clear roof as up to 50 diners enjoy classic Greek. 3516 Montauk Highway, Sagaponack. 631-537-3300, oldstovepub.com

BUOY ONE already has some of the freshest, most flavorful seafood in Riverhead, so the addition of an open, heated tent is just a bonus. Their classic outdoor seating and takeout are still available, too, so the options are nearly as plentiful as the robust menu.



MOBY'S OUTDOOR DINING SPACE

1175 West Main Street, Riverhead. 833-286-9663, buoyone.com/riverhead-1

GURNEY'S RESORT & SEAWATER SPA is bringing back their iconic heated igloos this season to bring guests a magical and socially distant experience. Through November, the theme is the Haunted Igloos of Hither Hills, which brings to life the story of a couple who checked in over a hundred years ago but mysteriously never checked out. With mysterious clues of the couple's past sprinkled throughout the evening, guests can sip on spine-tingling hand-crafted cocktails and devour devilishly delicious dishes. Groups of up to four people can book their own private igloo for the night with a \$25 per adult charitable donation, with 100% benefitting local charities. 290 Old Montauk Highway, Montauk. 631-668-2345, gurneysresorts.com/montauk

See the extended list on DansPapers.com.



This Week's Hamptons and North Fork Dining Dish

BY HARRY POWERS

The year 2020 may feel like it's beating us all into the ground, but there's still room to celebrate and enjoy local offerings, especially on the East End. Our restaurant friends throughout the Hamptons and North Fork dining scene are doing all they can to keep the East End pumping—check out some of the coming week's top stops.

"Without death there cannot be life," and so explains the premise of Dia de los Muertos, or Day of the Dead! Experience the tastes and sounds of a time-honored Mexican celebration at La Fondita and Coche Comedor. Both Amagansett hot spots will honor Dia de los Muertos—La Fondita from Saturday, October 31 through Monday, November 2, and Coche on Saturday, October 31 and Sunday, November 1. If you want a grab-and-go treat, snack on tamal de pollo, two chicken tamales with salsa verde and queso fresco, and champurrado, a chocolate-based atole made with maseca, milk, Mexican chocolate and cinnamon from La Fondita. If you'd prefer to soak in the fall air, snag a table outside at Coche and enjoy chili rellenos, spit-roasted turkey and arroz con leche served with passion fruit caramel and mezcal roasted pineapple. And yes, they have heat lamps!

Not that you need an excuse to indulge in mouthwatering barbeque and seasonal beers, but at Greenport's Green Hill, the happy hour menu they're offering is hard to refuse! Did you know Chef Matty Boudreau is a bona fide BBQ pitmaster? With Boudreau at the helm, you know you're getting championship barbeque with every bite. Tuesdays through Fridays from 3 to 6 p.m., snack on \$1 hot n' sweet wings, \$1 garlic shrimp, \$4 pulled pork or jackfruit sliders, \$6 smash burgers, \$3 tap beers, \$6 house wines and \$9



COCHE COMEDOR GUACAMOLE AND CHIPS

well drinks. Settle into a seat for live sports, happy hour specials and award-winning barbeque for the ultimate pick-me-up.

I don't know about you, but there's something about the colder months that make me want to feel cozy and transported to a world away. Step into Fresno and you'll feel like you're dining in the heart of Tuscany. Allow yourself to feel like you're in Italia Thursday through Tuesday from 5:30 to 7 p.m. at Fresno's happy hour. With \$10 cocktails, \$10 wines by the glass, \$5 beers, and \$5 bar bites, your daily stresses will fade as quickly as they came.

Celebrating the Art of Eating In, Hamptons Art of Eating is serving up delectable bites for your at-home Halloween Boo Bash. Their take-home menu is available weekly from Wednesday through Sunday for pick-up

or delivery throughout the Hamptons, North Fork and Shelter Island. Their menus are all carefully curated from friends and farmers, and all items are made to order, so all changes or cancellations must be made 72 hours in advance. Pull out your witches cauldron and enjoy Blood Red Soup of organic tomato, red pepper and basil bisque. Grab some Icky Sticky Skeleton Ribs and Devil Spiced Beer Steamed Shrimp, and thrill your friends with Poison Apples—mini caramel apples with peanuts (poison not included).

MORE HALLOWEEN TO DO'S. Dress up your dog as a witch (or a warlock) and get some treats at the dog costume parade in Greenport and the Greenport Harbor Brewing Company over in Peconic.

QUICK HITS: Michelangelo's in Riverhead has re-launched a lower-priced menu—for the pizza at lunch, stay for the chicken or veal parmigiana! Is there a better bang for your buck than the fried calamari at Inlet Seafood in Montauk? The organizers of this year's successful Fall Long Island Restaurant Week will be launching a Winter TAKE OUT Week in January. We're hearing great things about Salt & Loft in Westhampton Beach.

WE HEAR THAT ... Matthew Broderick dined with a pal at the new Main Street Tavern in Amagansett ... that RHONY's Luann de Lesseps chowed at Bostwicks on the Harbor in East Hampton the last weekend they were open ... that brothers Owen and Luke Wilson dined al fresco at Nick & Toni's ... and that J.Lo hit Topping Rose in Bridgehampton earlier in the month!



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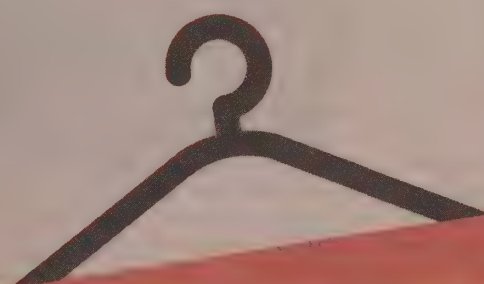
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RISE Life Services Raises Hope, Health and Lends a Helping Hand



THE NORTHVILLE SENSORY GARDENS OFFER SERENE SURROUNDINGS, WHILE RISE LIFE SERVICES VOLUNTEERS OFFER A HELPING OUT AT THE FOOD PANTRY IN RIVERHEAD EVERY WEEK



Rise. To elevate. To move in an upward manner. To create the kind of purpose and empowerment found at RISE Life Services, a Riverhead-based nonprofit offering services for developmentally disabled, mentally ill and dual diagnosed adults on the East End.

“Empowerment. That’s an important word. *Empowerment*,” says Jo-Ann Vitale, Director of Day & Community Services at RISE, repeating the word over a cacophony of activity

going on in the background at the Main Street facility. “Our goal is to make everyone feel empowered, to feel self-esteem, to know they are supported.”

The organization was originally established as Aid to the Developmentally Disabled (ADD) in 1980 by family members who, concerned about the physical and emotional decline of patients compelled to live in crowded institutions, believed that a nurturing homelike environment with appropriate treatment and training would make all the difference. From that initial vision, ADD grew beyond making a difference to defining what that difference could look like.

Four years later, the first residential program opened in Riverhead, and over the years the organization came to also offer supported apartments, clinical support, case management and other services that now include 32 homes and programs including Individualized Residence Alternative (IRA), Immediate Care Facilities (ICF), Mental Health (MH) and Day Program Without Walls: The Mainstreet Connection, in addition to such initiatives as the Northville Sensory Gardens—with a solar greenhouse, interactive education programs, acres of open space and fish-stocked ponds offering serenity and natural beauty—and more.

“As time went on, the name didn’t really match our services any longer,” Vitale notes of the growth that continues to this day. So two years ago they renamed themselves. “RISE—that much better reflects the scope of what we offer, what we are about.”

Raising hope. Raising spirits. Helping lift people up has become ever more vital in the days of COVID-19. One of the most vital services has become the RISE Main Street Food Pantry, which works in conjunction with Long Island Cares and Island Harvest to bring donations to the Riverhead space and to get the word out. It is open one day a week, offering food and personal items every Wednesday. “People start to show up around 7, even though we don’t open until 9:30,” Vitale notes, underscoring a need that has only risen during the coronavirus pandemic. Food insecurity has been an increasingly vital issue to address on the East End, so RISE is also working on soon opening another food pantry in Hampton Bays.

Being part of the East End, the food pantry has access to bounty that other such programs in other place may not. For example, Vitale says, “We go to Andrews Family Farm, where we can buy fresh produce, and that helps everyone. We can get fresh, local food and also support the local farms and farmers. We are all one community.” Instead of pre-packaged boxes and bags often found at other pantries, the offerings here in Riverhead are laid out on tables and shelves for people to come and, in a safe and socially distanced manner, “walk by and look for what they need. Every person, every family, their needs are going to be different, so we want to address that,” Vitale says, noting that no identification is required and all are welcome to come get what they need.

In addition to serving the needs of other locals, the food pantry also gives RISE residents a place to be employed—receiving and organizing donations and deliveries, cleaning and sanitizing and other essential tasks—to earn a paycheck and also a sense of pride, independence, of being part of that larger entity surrounding them, of which Vitale is also so proud to be a member.

“It is so important to be a part of the community, to be able to give something but also to feel like you are part of it,” she says. “It means a lot, when you go out, for people to recognize you and be able to say hello to you, to know your name and know who you are.”

*Raising hope.
Raising spirits.
Helping lift people
up has become ever
more vital in the
days of COVID-19.*

RISE Main Street Food Pantry is located at 901 East Main Street, Suite 500, Riverhead. For more information or to donate, call 631-727-6220 ext. 224 or visit riselifeservices.org.

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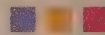
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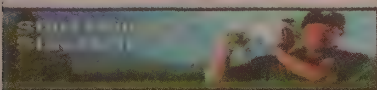
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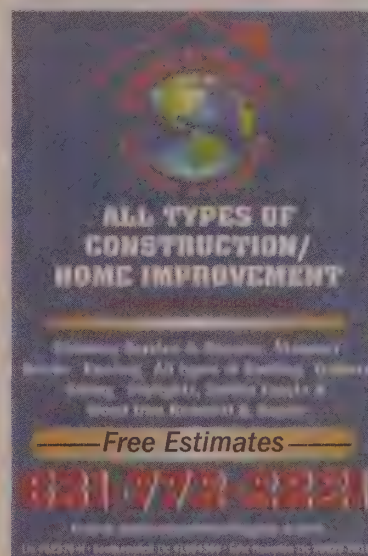
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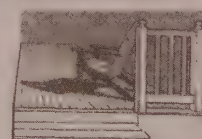
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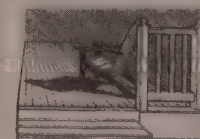
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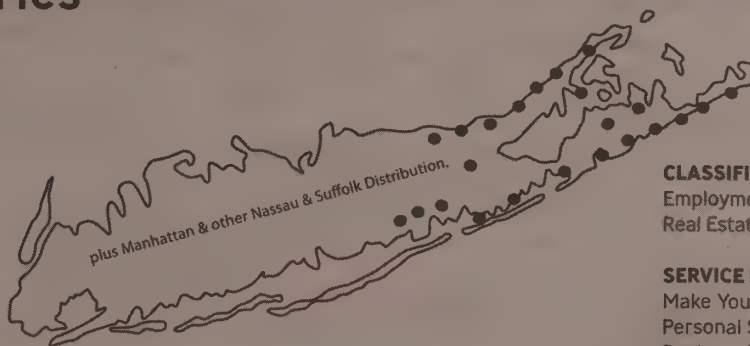
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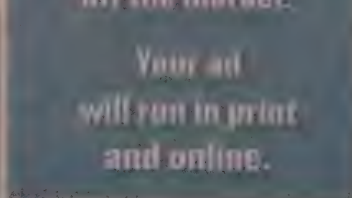
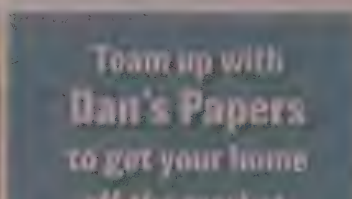
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Agents Discuss the East End's Fall Real Estate Market



BY TAYLOR K. VECSEY

Home buyers are broadening their searches in order to find something in the midst of what will likely continue to be a banner year on the East End real estate market, in large part due to the mass exodus from New York City in the mist of the COVID-19 pandemic.

On Thursday, October 22, Behind The Hedges hosted a free, online webinar with a panel of five local real estate agents who took a breather from what has been a busy few months while people continue to flock to the Hamptons. The agents discussed the different hamlets on the South Fork, how to find a community that's a good fit, and what to expect going from the fall to the winter season.

"This year is like no other year," said Judi Desiderio, CEO and President of Town & Country Real Estate, an independent real estate firm with eight offices on the East End. "It's a combination of a frenetic must-have to where I used to say we are a luxury item. I think we are now a need versus a want, and maybe this will be the primary residence and Manhattan will be the place they visit," she said. "Moving into the fall, the frenetic pace that we had all summer long has certainly subsided a little bit—a lot of bit. But the steady stream of business continues."

"I've never seen anything like it," said Enzo Morabito of Douglas Elliman, who has been in the business 25 years. "Business has been through the roof," he said, noting that currently, he and his team have 20 properties in contract. However, he agreed the frenzy had "tapered off a little bit. It's hit the peak and kind of going sideways, but you don't have the intensity."

Even if the intensity has dwindled, the numbers are still soaring. "All mechanisms brokers can use to monitor future business is double or more" than it was in 2019, Desiderio added, as she shared some mind-blowing figures. Town & Country just published its third quarter report this week, showing the \$5 million to 10 million range had gone up over 300% year over year. There were 50 more houses sold in this third quarter than in 2019's third quarter. Her brokerage also has 150% more pending, fully executed contracts, "which means that is going to relay to fourth quarter and first quarter 2021," she explained.

Shannan North, an associate broker with Brown Harris Stevens, said she has seen buyers' searches become broader in this market. "Real estate has always been about location, and I'm finding more people are focusing more on the product and the property—the amenity package is important. So, for example, someone looking south of the highway is also going to look north of the highway," she said. "Ultimately the properties that are for rent and for sale, the turnkey properties, are the most desirable."

JB Andreassi, of Nest Seekers International, who many may recognize from Netflix's Million Dollar Beach House, spoke of how some areas that were perhaps not as desirable before are now gaining traction. Over the last five years, he said, Water Mill-north and Bridgehampton-north and some of the areas away from the beaches and villages had dropped off a bit. "This year, we've seen a pick-up and some more tractions with sales there. Indicators are that people...and investors, are looking for places with more property, more privacy, more fresh air."

Each hamlet on the East End is unique, but there's something for everyone. "For example, if you like to boat or you like to fish, the north side of the South Fork is probably the place for you...if you're kind of a beach-goer and you like the community, local vibe, then Montauk might be the place for you," he said.

Patricia Wadzinski of Sotheby's International Realty, who has been selling real estate here for more than 30 years, said buyers have been looking for turnkey. "They need to set up their kids, they need to set up their businesses, they need to know what their parameters are to not lose a kind of momentum, and maintain, retain, some aspect of normalcy."

The entry market is still extremely sought-after, Wadzinski said, with the \$2 million to \$3 million properties, regardless of location, being depleted quickly. "We have found here in the greater East Hampton area that the market has been fuller than ever, and I think that's true throughout all of the hamlets," she said.

Morabito, who has offices in Sag Harbor and Westhampton Beach villages, said one of the biggest breakthroughs he has seen in this climate is that real estate west of the Shinnecock Canal "has become quite a marketplace" for transplants from the city. Hampton Bays waterfront offers a price range of 50 cents on the dollar. Westhampton Beach is going through a transformation, "a renaissance," he said. East Quogue, Quogue and Remsenburg offer space and good school districts, he added.

Wadzinski said that while space and privacy is nice, buyers coming from the city are also used to a certain way of life: doormen, amenities, even noise. Some may be put off by the dark skies that come in the woods, even if it is only a few miles from town. "I think you need to know what your comfort level is," she said.

Morabito said he still sees some people keeping one foot in New York City, waiting to see what happens with COVID. North agreed, mentioning the wait-and-see has an impact on the rental market. "Homeowners won't commit to next year thus far," she said.

"I think we are going to see an incredible winter, and next year should be an incredible year," Desiderio continued, adding that she was happy to see more inventory coming on the market because there was a time where there was a concern "that the demand super-outweighed the inventory" that led to bidding wars, "which is never good for anyone." Buyers, sellers and brokers are unhappy in those instances, according to Desiderio. "Because someone is going to win, someone is going to lose."

Bidding wars have been commonplace as people look to make this their primary residence, Andreassi said. "The lack of supply has really hurt us in a way," he said.

Morabito disagreed about the bidding wars. "Ultimately, if they benefit our clients, I'm for it."

On the North Fork, where the median sale price has typically been lower, everything is moving and fast, Desiderio said. "There is absolutely zero inventory," she said, noting that as of October 22 there were only 164 houses on the entire North Fork. "We have three people for every house that is for sale. It's not like you can manufacture homes for sales."

Speaking on advice for would-be buyers, Morabito said, "Travel light and be able to move quick." One of the challenges for realtors in this market is that prospective purchasers are not sure where they want to buy. "Part of it is a quick education...A knowledgeable, good broker can explain that, or at least take them to a location that fits their price range in different communities."

Desiderio added that buyers need to know their comfort zone and not to go in blindly to a search. "The \$3.5 million house is always going to blow the million-and-a-half dollar house away," she said. "Know where you want to be and stay within your zone price wise."



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Patrick McLaughlin
Lic. Assoc. R.E. Broker
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M: 917.359.4138
patrick.mclaughlin@elliman.com



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O: 917.287.1027
brendan.connolly@elliman.com

Area Buy Sell Price Location

AMAGANSETT	Borgonovo, L Davidson, M & C	Donahue, M Toronto, J & L	2,400,000 4,725,000	47 Maidstone Dr 84 Hampton Ln
AQUEBOGUE	Evans, N	Fox, R & E	452,500	144 Trout Brook Ln
BRIDGEHAMPTON	Sachs, M	Falkowski & 1089 Head	3,100,000	557 Mitchell Ln
CALVERTON	Rozenbaum, S & S	Calverton Manor LLC	499,050	Manor Rd & Lot 2-019.003
CUTCHOGUE	Doyle, M Trust Endemann, F & N Trusts Hovey, M & C	Rimor Development LLC Rimor Development LLC Aksehrad, I & S	853,400 848,380 3,115,000	Harvest Pointe, Home 117 Harvest Pointe Home 118 5775 Nassau Point Rd
EAST HAMPTON	Svoyskiy, A & Tamayeva Romoff, M & H Mandrakos, M & D Hoff, B & Lucchetti, L Ward, T & Chang-Ward Friedman, D & E Lee, J Asnullo, J Hampton Dream Properties Huber, J & Lee, M Ostad, S Coria, A & Marquez, B 55 Wainscott Hollow Kral, A & Spayd, E Cedillo, M Ling, E Alcorn GST Trust Pepper Lane LLC	MDG Trusts Mikelic, M & O Bolomey, J & P Stern, W E.B.B. LLC Mantel, A Sutton, S by Exr BB Equities LLC Mallinson, C & Franzone Richman, S Bourie, T & S Greenwood, P 3 Knoll LLC Pignault, F Stephens, G & Wang, L Rigopoulos, A East End Realty Dvlpmnt Anderson, J & B & A & D	2,550,000 1,900,000 915,000 799,000 600,000* 3,200,000 660,000 678,000 100,000 1,375,000 1,150,000 600,000 608,000* 1,622,500 662,500 1,350,000 5,400,000 1,900,000	36 N Hollow Dr 61 Three Mile Harbor Drive 11 Front St 15 Pioneer Ln 7 Great Oak Way 100 Northwest Rd 22 Hollyoak Ave 4 Poplar St 19 Two Holes Of Water Rd 32 Bay View Ave 6 Grape Arbor Ln 60 S. Ocean Blvd 3 Knoll Ln 218 Bull Path 60 Oak View Hwy 189 Stephen Hands Path 370 Pantego Rd 190 Newtown Ln
EAST MARION	Bletsas, J & K	Zervoudis, S	300,000*	905 Willow Dr
EAST QUOGUE	Yero, S Thistleton & Catalano Palko, A & J	Menser, J & C Dilandro, J & H DePierro, P & Barry, K	1,599,000 975,000 850,000	9 Bluejay Way 496 Montauk Hwy 13 Marlin Rd
GREENPORT	Jannuzzi, D Iksino, A & P Cruz, V & Martinez, E Lawless, D	306 Bridge Street LLC Duggan, J & M Long Island One Real Es Sirinman, S & A	350,000 1,265,000 540,000 367,500	25 Sterling Pl 330 Snug Harbor Rd 170 Homestead Way 61475 CR 48, Unit A105
HAMPTON BAYS	Herrera-Castillo, H Herrera-Castillo, H Kratz, J Arce, V & Zurita, M 5 Ponguogue Pkwy LLC 10 E. Montauk LLC 14 E. Montauk LLC Smither, J & E	Blydenburgh Jr, W Blydenburgh Jr, W Land and Petroleum Co Ritter, J 5 Hampton Bays LLC 10 Hampton Bays LLC 14 Hampton Bays LLC Fernandez, M	350,000 350,000 220,000 430,000 60,000* 500,000 400,000 955,000	5 Hubbard St 7 Hubbard St 176 W Montauk Hwy 10 Pine View Ln 5 Ponguogue Ave 10 E Montauk Hwy 14 E Montauk Hwy 72 Bay Ave West
MATTITUCK	Bier, B Arpaia, C & S Nieves Jr, J & N Hart, M & L	Modern Age Home Bldrs Flatley, J Trust Batist, A & D Sapanski, Malesardi &	998,996 459,000 600,000 480,000	260 Reeve Rd 300 Woodcliff Dr 675 Jacksons Landing 600 E Legion Ave
MONTAUK	517 ELD, LLC Spiritoso LLC Gosselin, L & K Goldman, J Brooks, F & S Jacobson, P & M	C&W Land Co. LLC DeLuca, J McGrath, R & R 133 Mulford LLC Lausanne Realty Trust Pendill, M & M	3,750,000 1,100,000* 1,450,000 2,160,000 1,095,000 5,500,000	517 E Lake Dr 567 W Lake Dr 16 Gilbert Rd 51 E Lake Dr 14 S Ferncroft Pl 8 Cedar St
NEW SUFFOLK	Colitti, D	Cacioppo Trusts	1,300,000	720 Second St
ORIENT	Zahler, E & Schrefer, E	Gloria & Repnitsyna, L	602,000	600 Youngs Rd



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Area	Buy	Sell	Price	Location
QUOGUE	Pasieka, J & J Major Look LLC	Bester, C 4 Fair Oaks Drive LLC	3,200,000 3,450,000	127 Montauk Hwy 4 Fair Oaks Dr
REMSENBURG	Alfano, A & S Kaufman, A & H Hopkins, S & K Watson, J & S	Estates at Remsenburg Foreman, M & J Mancuso-Jacino, K Carmel, B	590,000* 1,505,000 768,000 2,545,000	7 Emma's Path 98 South Country Rd 6 Heather Dr 38 Club Ln
RIVERHEAD	Riverhead 424 LLC	Naso, A	200,000	424 Osborn Ave
SAG HARBOR	Drucker, A Palmer, S Bond, W Lamartine Capital SH Mohlere, R Kra, M Mulvey, K & M AFDK 2 LLC 12 AMity LLC	Russell, S & Munson, P Palmer, C & A Sherwood, D & M Barr IV, T House Trust Parent, D & Skonieczny Hoey McDonnell, M Smith, K & Jacobsen, L Water Street Dvlpmnt Horton, D & Campello, R	595,000 250,000 995,000 4,600,000 950,000 800,000 1,300,000* 2,108,400 1,100,000	9 Row Off Noyack Ave 6 Maple St 38 Oak Dr 3855 Noyack Rd 134 Stoney Hill Rd 64 Laurel Ln 6 Gardiners Path 21 West Water St, #1E 12 Amity St
SAGAPONACK	SHOJI 12 Sagg Road 25 Potato Road LLC	Ricki L. Assoc. Inc NV Hamptons LLC	1,100,000* 20,500,000	12 Sagg Rd 25 Potato Ln
SHELTER ISLAND	Alli, W Cohen, D & Schulman, E Rosenthal, B & L	Osofsky, A Trust Gum & Candy LLC 7 Baldwin Road Trust	7,150,000 2,400,000 1,540,000	4 Dawn Ln 62 Westmoreland Dr 7 Baldwin Rd
SOUTHAMPTON	Julianna Way LLC Kennedy, S & Porco, C Zagin, D & A Skyhampton LLC Levy, J & E Paster, T & E Franco Hillco LLC Gershun, R & R	Julianna Two LLC Roberts, B Jetcab LLC Third Federal Savings Shoji 12 Chevots Road Wildwood Lane Partners Schlussel, KFR Gugliotta, A	3,405,000 715,000 3,270,000 799,500 2,842,500 2,700,000 4,400,000 4,568,200	8 Julianna Way 77 Roses Grove Rd 9 Cedar Field Ct 200 North Magee St 12 Chevots Rd 21 Aberdeen Ln 749 Hill St 330 Hill St
SOUTHOLD	Matyas, M Eulau, D & Gentillo, E Harris, M Brink, J & Tennant, C Frank, S & Rubin, L Terjanian, M & M	Tison, D & Giardi, D Northam, B Campbell, K Forrestal, R & T Concannon, J & Tobin, R Crown International	538,000 699,000 765,000 629,000 1,995,000 1,275,000	170 Laurel Ave 1150 Calves Neck Rd 570 Hippodrome Dr 1450 Cedar Dr 0 Main Bayview Rd 435 Waters Edge Way
WESTHAMPTON BEACH	Arrasate, S Olivo, R Mateo Trust	Arrasate, J & N Trusts Deutsche Bank Nat Tr Dellaert, G	400,000 902,500 7,500,000	145 Beach Rd 72 South Rd 117 Seafeld Ln
WAINSCOTT	Mancini, J & B Cooper, D & C	Mishaan, M Trust Persico, P & Silvestri	1,315,000 1,600,000	275 Town Line Rd 9 Debra's Way
WADING RIVER	Shotts, J & Hart, M Popovitch, J Lodolce, D & C	Weick, E Gerardi, J & L Hasbrouck Jr, E & M	475,000 605,000 510,000	17 Deane St 140 North Woods Dr 41 Farm Rd W
WESTHAMPTON BEACH	Silberstein, M & F Richardson, B & Stempel I.D.R.E. Properties	McCafferty, E Libman, J Donnel, J	625,000 935,000 690,000	24 Summit Blvd 18 Lakeside Ln 29 Depot Rd
WATER MILL	Kaufman, J & J 468 EOW LLC 875 NSM LLC	Smith, P Trust Breskin, M & M Schommer, J	1,600,000 6,300,000 2,673,000	155 Water Mill Towd Rd 468 Edge of Woods Rd 875 North Sea Mecox Rd

* Vacant Land



Juliana Curran Terian

Had Rallye Motor Co. president and CEO Juliana Curran Terian consulted a road map of her future years ago, she never would have imagined where that road would lead. One of those stops along the way has been Sag Harbor, where Terian is currently renovating her home.

Terian says she loves the “honky tonk” vibe of the village.

Terian originally had her East End roots in East Hampton at the family home with her husband, Peter Terian, who passed away from cancer in 2002. She has recently located to Sag Harbor, and is especially thrilled to be overseeing the renovations on her home there, ensuring it conforms to the community’s strict historical guidelines, blending the traditional details of the region with the simple, contemporary style she prefers, using natural, sustainable materials and maximizing available light.

It’s a formula she followed when renovating her previous home in East Hampton, her apartment in Manhattan, and, most notably, the beautiful showrooms of the Rallye dealerships. Her team for the Sag Harbor house includes Paul Regan of Paul Regan Architects; Mark Johansen of Johansen Contracting of LI; and Cathy Warren of Broadview Gardens.

A passionate art collector and philanthropist, Terian says, “The artists of the East End drew us out here.”

But back to that road map from years ago.... As Rallye Motor Co. president and CEO, Terian never anticipated becoming head of one of America’s most prestigious car dealerships. She was an architect by training, earning both a Bachelor of Architecture at Pratt Institute and a Bachelor of Science in architecture at the California Polytechnic University. But when Peter died, necessity put her in the driver’s seat at the Rallye luxury car dealership, which he had founded in 1958.

Based in Roslyn, Rallye is consistently ranked among the best automotive dealerships in North America, with franchises including Rallye Acura, Rallye BMW, Rallye Lexus and Rallye Motors (Mercedes), all accompanied by parts, service and body shop facilities. Terian has successfully steered the family-owned business to new heights and through the tumultuous times of the COVID-19 pandemic.

“Of course the pandemic has affected everything,” she said. “But it has given us a chance to connect in a more meaningful and deeper way with our customers. We were considered an essential business, which made us proud to be able to keep their cars on the road, provide service and sales throughout the difficult days of the pandemic.”

While the dealership closed for one month earlier this year to ensure the safety of her employees and their families, Terian adds, many employees volunteered to come in and work for no pay. This is the kind of dedication that represents Rallye’s employees, which is at the core of how Terian runs her business.

“We are lucky to have that kind of dedication from our employees and the confidence of our customers,” she says.

Terian says that when she more fully immersed herself in the company after her daughter entered college, she constructed a company mission statement that lays out the vision and values of Rallye and its employees. At the core of this mission is that Rallye Motors is a family business and its employees are part of that family.

“We treat one another like family,” she says. “Our employees come first.”

Terian is a Director of the District 10 New York State Automobile Dealer Association, and is a board member of The Hirshhorn Museum of Art of the Smithsonian Institution in Washington, D.C., and serves on its Acquisitions Committee. She also is a trustee of the Marymount School in New York City, and a Trustee Emeritus at The Pratt Institute in Brooklyn. She was given the Distinguished Service Citation Award in 2009 by the Automotive Hall of Fame. 🖨️

Todd Shapiro is an award-winning publicist and Associate Publisher at Dan’s Papers.



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*Of course
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